RUMOR HAS IT THAT NON-CELEBRITY GOSSIP WEB SITE OPERATORS ARE OVERESTIMATING THEIR IMMUNITY UNDER THE COMMUNICATIONS DECENCY ACT

Matthew Minora†

"Gossip is no longer the resource of the idle and of the vicious, but has become a trade, which is pursued with industry as well as effrontery."¹

I. INTRODUCTION

Imagine a beautiful afternoon on a college campus in the United States. One student, Jane Doe, is walking to her first class of the day. Strolling across the green, well-manicured lawns, her mind is focused on upcoming assignments and plans for the weekend. Before reaching her first class, the student notices a crowd of people, including her friends and fellow classmates, gathering around a public bulletin board on campus. Her serene afternoon is shattered when she sees a large sign on that the bulletin board that reads: “Jane Doe is a whore!”²

† J.D. Candidate, May 2010, The Catholic University of America, Columbus School of Law. The author would like to thank his fiancée, Heidi, his parents, Carmen and Susan Minora, and his brother, Christopher, for their constant love and support. He would also like to thank Howard J. Braun, Esq., Katherine Grealy, Jonathan Kastoff, and Brian Regan for their contributions to this Comment.


The student runs through the crowd of onlookers and tries to tear down the sign, but soon realizes that, despite her best efforts, she cannot.

The sign is affixed to the bulletin board permanently. As her eyes swell with tears, the student notices that the crowd is growing and overhears people discussing whether the statement is true. Looking for help, the student contacts the owners of the bulletin board, begging the owners to remove the sign or at least disclose who posted it, but they refuse. Frustrated, the student threatens to sue the bulletin board owners for defamation. The owners scoff at her threats and explain that they actually are protected by federal law and are not required to remove the sign. Although this may sound like a nightmare, it is happening with greater frequency on American college campuses, albeit on online bulletin boards rather than physical ones.

Simply put, anonymous college gossip has left the bathroom wall and gone online. Much of the gossip is posted anonymously, leaving the subjects of the gossip with little legal recourse. The operators of such non-celebrity gossip Web sites are immune from state tort claims arising from third party content under section 509 of the Communications Decency Act of 1996 ("CDA"). Unless the plaintiff can establish that the operator of a site where third parties can post anonymous messages actually created or developed the content, the CDA shields the operator from claims arising from third party content. However, the CDA does not shield operators from a claim of misappropriation of intellectual property posted on their Web sites, regardless of who contributed the infringing content.

Recent cases have clarified that intellectual property violations by Web site operators include violations of both federal and state intellectual property laws—including violations of the right of publicity. This may allow the target

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6 Id. § 230(c)(1)-(2).

7 Id. § 230(c)(2).

of gossip to prove that the online gossip uses his or her image in a commercial manner, thereby allowing the individual to file a claim against the Web site operator regardless of the operator’s role in the creation of the content.

This Comment examines the potential liability for non-celebrity gossip Web site operators despite their CDA immunity. Part II identifies several non-celebrity gossip Web sites and describes the public’s reaction to them. It further demonstrates that despite their claims to the contrary, some gossip Web sites operators’ actions may actually violate the CDA. Part III analyzes the CDA, its underlying policies, and how the courts have interpreted it. Part IV examines the growth and development of the right of publicity and the elements necessary to establish a prima facie claim for violation of the right.

Part V discusses the possibility that gossip Web site operators may violate an individual’s right of publicity. Finally, Part VI concludes that while non-celebrity gossip Web site operators enjoy broad immunity for content provided by third parties under the CDA, the immunity is not absolute if confronted with a violation of an individual’s right of publicity.

II. THE GROWTH OF NON-CELEBRITY GOSSIP WEB SITES: “GOSSIP LEAVES THE BATHROOM WALL AND GOES ONLINE”

Celebrity gossip has become a part of American culture. Seeing celebrities’ faces plastered on magazines in grocery stores, on entertainment news shows, and on Internet gossip sites is a common occurrence. As a possible reaction to this celebrity gossip overkill, non-celebrity gossip Web sites are increasingly more common. As one Web site operator explained, “[p]eople want to know..."
about their neighbors. . . . [not] Britney Spears.\textsuperscript{13} Growing in both number and popularity, non-celebrity gossip Web sites have become places for neighbors, classmates, and coworkers to gossip anonymously about each other with few consequences.\textsuperscript{14} Unsurprisingly, these sites have become "replete with sophomoric comments; rude, lewd speech; and nasty, puerile insults."\textsuperscript{15} The negative effects of these sites on communities, especially college campuses, have been felt across the country.\textsuperscript{16} Students have suffered from the revelation of the proverbial skeletons in their closets.\textsuperscript{17} Female students have reported harassment, both online and in real life,\textsuperscript{18} and many students feel the posting of their name or likeness on these Web sites has affected their job prospects through no fault of their own.\textsuperscript{19}

The popularity of non-celebrity gossip Web sites has steadily increased

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since their inception.\textsuperscript{20} Internet gossip browsers now have several options when deciding what type of non-celebrity gossip they would like to read as many non-celebrity gossip Web sites categorize their gossip by subject, city, or college campus.\textsuperscript{21} Depending on the Web site, a typical gossip post includes the name of the target of the gossip, the person's location or college, a statement or story about him or her, and on occasion a photograph of the person.\textsuperscript{22} Other users can post replies to this gossip, usually adding even more salacious content.\textsuperscript{23} The anonymous nature of these Web sites allows gossipers to post lewd, salacious, and defamatory information about others.\textsuperscript{24} In some instances, the site operators even join the fun, adding their own original content to users' gossip.\textsuperscript{25}

In light of the potential negative consequences of being named on a gossip Web site, a question arises: What can individuals do if they find themselves the subject of a defamatory post? The reply from the Web site operators: Nothing.\textsuperscript{26} The site operators are aware of the broad protection from liability for defamation under the CDA. The legal sections of these Web sites explain to the user that the site operator cannot be held responsible for the content gener-

\textsuperscript{20} See Heyboer, supra note 12. At the time of its closure, JuicyCampus had “expanded to more than 500 campuses across the US.” See A Juicy Shutdown, supra note 12.

\textsuperscript{21} See, e.g., College ACB, supra note 2 (allowing users to post and comment on any topic in university specific forums and to sort the posts by topic); The Dirty, http://www.thedirty.com (last visited Feb. 11, 2009) (allowing people to post pictures and comments according to colleges, cities, or subject matter); Gossip Report, http://www.gossipreport.com (last visited Feb. 11, 2009) (allowing users to create profiles anonymously for other people and allowing people to search by name, city, school, or by tags); USAGoneDirty.com, http://www.usagonedirty.com/usa/ (last visited Feb. 11, 2009) (allowing users to post pictures and comments according to their universities).

\textsuperscript{22} See The Dirty, supra note 21 (allowing users to post names of individuals, what college they attend, pictures, and gossip); Gossip Report, supra note 21 (allowing users to create profiles of other people, using the other person's pictures and personal information); see also discussion infra Part III.C (detailing information about each gossip site).

\textsuperscript{23} See College ACB, supra note 2 (allowing users to reply to post); The Dirty, supra note 21 (allowing users to comment on posts); Gossip Report, supra note 21 (allowing users to “Add Gossip” to a profile); see also infra Part III.C.2.

\textsuperscript{24} See Kinzie, supra note 12 (noting that users post “rumors about sex, drugs, college life and sex.”); Lukianoff, supra note 15 (claiming that posts alleging “sexual promiscuity, illegal behavior, and having a ‘loathsome’ . . . disease” are per se liable if false).


\textsuperscript{26} See, e.g., The Dirty, Kochran Kardashian, Nov. 12, 2007, http://www.thedirty.com/?p=1226 (displaying an e-mail from the Dirty's attorney explaining the Dirty is not liable for defamatory statements of others and unwilling to remove a posted photograph at the pictured's request); USAGoneDirty.com, Terms of Service, http://www.usagonedirty.com/usa/terms.php (last visited Feb. 11, 2009) (explaining that the Web site is not responsible or liable for third-party content).
ated by a third party, and the operator is under no duty to remove the posted gossip.\footnote{The Dirty, FAQs, http://thedirty.com/?page_id=301 (last visited Feb. 11, 2009) [hereinafter The Dirty FAQ]}

The site operators capitalize on and exploit their CDA immunity in order to make a profit regardless of the ramifications that the anonymous gossip has on others, leaving victims frustrated and angry.\footnote{3. Someone posted a false story/comment about me! Isn't that defamation? Again, since this is not a first year law school class, we won't bore you with the long version, but you need to understand a couple of import concepts about defamation. 

\[E\]ven if someone posts a comment which is false and defamatory, you cannot sue The Dirty for publishing it. Why? Because of a special law called the Communications Decency Act, 47 U.S.C. § 230(c)(1).} This sense of frustration, among other things, has turned university administrators and student government associations into the most vocal proponents of banning campus access to anonymous gossip Web sites.\footnote{See id.; cf. The Dirty, Kochran Kardashian, \textit{supra} note 26.}

Undeterred by free speech concerns,\footnote{See id.; cf. The Dirty, Kochran Kardashian, \textit{supra} note 26.} opponents on college campuses feel that the “destructive dialogue” that these sites allow encourages cowardly gossipers to undermine and distract from the main goal of college universities: to provide an education.\footnote{See \textit{Morgan, A Crash Course in Online Gossip}, \textit{supra} note 2; Andy Canales, \textit{SGA Responds to Juicy Campus Decision}, \textit{THE GRAPHIC} (Pepperdine U.), Feb. 7, 2008, available at http://graphic.pepperdine.edu/perspectives/2008/08-02-07-sga.htm; Lien Hoang, \textit{CCSC Debates Possible Ban of Gossip Web Site}, \textit{COLUMBIA SPECTATOR ONLINE EDITION}, Mar. 3, 2008, http://www.columbiaspectator.com/2008/03/03/ccsc-debates-possible-ban-gossip-web-site.} Moreover, opponents of the gossip sites feel that these sites “encourag[e] people to be the worst versions of themselves,” spewing hateful speech and hiding behind the sites’ anonymity.\footnote{Canales, \textit{supra} note 29 (“[O]n-campus Internet is a service provided by a private . . . institution; therefore, the university reserves the right to limit the content that is viewed on its grounds, in much the same way it limits its library’s content . . . . ”).} Opponents of non-celebrity gossip sites also argue that the hateful speech posted on the sites can incite violence among students in the real world.\footnote{See \textit{id.} (discussing Pepperdine’s Student Government Association vote to ban Juicy-Campus because of the threat it posed to the community); Michael Murphy, \textit{Juicy Campus Blocked at Certain Campuses}, \textit{MARQ. TRIB.} (Marq. U.), Nov. 25, 2008, available at http://media.www.marquettribune.org/media/storage/paper1130/news/2008/11/25/News/Juicy.Campus.Blocked.At.Certain.Campuses-3560432.shtml (reporting that Tennessee State University blocked access to JuicyCampus on its own network and quoting an official as stating, “[i]t did not represent the environment we are in.”).} For these reasons, several university
administrators and student government associations have taken action to block access to these sites from campus networks.\textsuperscript{34} Some commentators favor simply ignoring these gossip sites, rather than using university resources to restrict access and providing more free press for the sites.\textsuperscript{35} The greatest concerns of students and advocates are free speech principles and the efficacy of a ban on the sites.\textsuperscript{36} In their view, the universities' concerted efforts towards censorship create a policy at odds with a traditional university goal: facilitating the free flow of speech and ideas.\textsuperscript{37} Specifically, this proposed censorship creates a dangerous precedent by allowing administrators and student governments to protect their student bodies from content that they find offensive or objectionable.\textsuperscript{38} Furthermore, some students doubt the efficacy of any proposed ban on the gossip sites because restricting access on campus does not prevent students from accessing the sites through off-campus Internet service providers.\textsuperscript{39} Finally, at least one commentator argues that because these gossip Web sites have the "same factual accuracy as ‘For a good time call Andy’ scrawled on a bathroom stall," they should be treated accordingly by students, administrators, and potential employers.\textsuperscript{40}

These non-celebrity gossip Web sites have received a great deal of publicity both on and off campus.\textsuperscript{41} As a result of the attention and the public outcry, lawmakers and law enforcement officials are now working to shut them down permanently.\textsuperscript{42} These "virtual bathroom walls"\textsuperscript{43} have drawn the ire of lawmak-

\textsuperscript{34} See, e.g., Canales, supra note 29 (reporting that the Pepperdine Student Government Association voted to recommend a ban of JuicyCampus to the university's administration); Hoang, supra note 29; Murphy, supra note 31 (reporting that Tennessee State University banned JuicyCampus).

\textsuperscript{35} Lukianoff, supra note 15; see Morgan, A Crash Course in Online Gossip, supra note 2 (reporting that Austin Maness, drafter of the Pepperdine student government resolution, suggested the resolution was a mistake because "it only increased students' awareness of [the gossip Web sites]."). However, some students support the gossip sites. Hostin, supra note 2 ("Thousands of students from across the country have written in to request that their campus be added to JuicyCampus.") (quoting a publicist for JuicyCampus).

\textsuperscript{36} Hoang, supra note 29; Lukianoff, supra note 15.

\textsuperscript{37} See Hoang, supra note 29; Lukianoff, supra note 15.

\textsuperscript{38} See Hoang, supra note 29; Lukianoff, supra note 15.


\textsuperscript{40} Lukianoff, supra note 15.

\textsuperscript{41} See, e.g., Kinzie, supra note 12; Hostin, supra note 2; McNiff & Varney, supra note 18; Canales, supra note 29.

\textsuperscript{42} See Heyboer, supra note 12 (explaining that in early 2008 the attorney general of New Jersey subpoenaed the operators of JuicyCampus and that "[o]ther states . . . have followed New Jersey's lead and opened investigations into [JuicyCampus].").

ers and law enforcement officials, not for their possibly defamatory content, but for potential violations of consumer protection laws, as well as for not following their own rules and standards set forth in their terms of service.

After complaints of student harassment, the Attorneys General of both New Jersey and Connecticut began investigating at least one of these Web sites—JuicyCampus—for misrepresenting its terms of service to users by allowing hateful, racist, and defamatory speech to be posted without any oversight or removal. These two state investigations seem to be the beginning of a trend.

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case_against_juicycampus/ [hereinafter Neil, Possible Case Against JuicyCampus] (quoting from 20/20 (ABC television broadcast May 16, 2008)).

44 Kinzie, supra note 12 ("Connecticut Attorney General, Richard Blumenthal, said... that his office is investigating JuicyCampus for possible consumer deception, fraud or misleading statements." He said, "They said in their terms of service that they would not tolerate harassing, threatening messages, when in fact they certainly are doing so."); Chris Rizo, AG Brown Asked to Investigate Campus Gossip Site, LEGALNEWSLINE.COM, Apr. 9, 2008, http://www.legalnewsline.com/news/210631-ag-brown-asked-to-investigate-campus-gossip-site.


JUICYCAMPUS RESERVES THE RIGHT, BUT DISCLAIMS ANY OBLIGATION OR RESPONSIBILITY, TO REMOVE ANY CONTENT THAT DOES NOT ADHERE TO THESE GUIDELINES, IN ITS SOLE DISCRETION.

You agree not to use the Site to:

(a) violate or solicit the violation of any applicable local, state, national or international law. Among other things, and without limiting the generality of the foregoing, you agree not to post Content that is obscene or that violates laws relating to sexually explicit material, that infringes the rights of any third party (including intellectual property and privacy or publicity rights), that is defamatory, or that constitutes hate speech under applicable law,...


46 Neil, AG Probes JuicyCampus, supra note 45. Because JuicyCampus founder Matt Ivester has closed down the site, the status of these investigations and other pending lawsuits against JuicyCampus is unclear. See Justin Pope, Juicy Campus, Home to Nasty School Gossip Dries Up, ABCNEWS.COM, Feb. 5, 2009, http://abcnews.go.com/US.wirestory?id=6812897; Posting of JuicyCampus to Official JuicyCampus Blog, Shutdown FAQs, http://www.juicycampus.blogspot.com/2009/02/shutdown-faqs.html (Feb. 4, 2009, 11:41 EST) [hereinafter JuicyCampus Shutdown FAQs]. Posts to JuicyCampus are no longer available, and JuicyCampus claims it will not release its posters Internet Protocol addresses—which can lead to the identification of the poster—without a “lawful subpoena.” JuicyCampus Shutdown FAQs, supra. JuicyCampus directs those wishing to find college gossip to former competitor College ACB. Id. While perhaps the most well-known gossip site no longer exists, Web site operators are wagering the desire for online, college-campus gossip remains. Similar gossip Web sites are now being created to fill the void left by JuicyCampus. See College ACB, supra note 2; College Trash Talk, http://www.collegegetrashytalk.com (last visited Feb. 12, 2009). The difference now is that these sites are "juicier, nastier, naughtier, and much... more sexier [sic] than the original..." College
Gossip Immunity


Are non-celebrity gossip Web sites worried about these investigations? Hardly. JuicyCampus deemed these investigations “absurd,”\footnote{See Neil, AG Probes JuicyCampus, supra note 45 (noting that at least one California lawmaker is calling for the California Attorney General to start an investigation into JuicyCampus).} and site operators are quick to remind lawmakers of their CDA immunity from civil suits arising from anonymous defamatory gossip.\footnote{Martha Neil, JuicyCampus on “Absurd” AG Probes: We Don’t Have to Enforce Our Rules, ABAJOURNAL.COM, Mar. 27, 2008, http://www.abajournal.com/news/juicycampus_on_absurd_ag_probes_we_dont_have_to_enforce_our_rules/ [hereinafter Neil, Absurd AG Probes]; see JuicyCampus Shutdown FAQs, supra note 46 (affirming that JuicyCampus was not shut down to legal trouble and that its “services and policies have always been well within the law.”).} The Attorney General investigations have not yet resulted in criminal charges partially because of the immunity Congress granted to providers of interactive computer services under the CDA.\footnote{E.g., The Dirty FAQ, supra note 27.}

However, operators’ claims about their immunity under the CDA\footnote{Neil, AG Probes JuicyCampus, supra note 45 (reporting that JuicyCampus is under investigation); Heyboer, supra note 12 (reporting that the owners of JuicyCampus were subpoenaed by the New Jersey Attorney General and explaining that JuicyCampus is protected by the CDA). Courts have determined that Web site operators are interactive computer services for the purpose of immunity granted by the CDA. Universal Commc’n Sys., Inc. v. Lycos, Inc., 478 F.3d 413, 419 (1st Cir. 2007).} are insufficient to actually protect them; operators’ conduct must be of the type specifically protected by the CDA.\footnote{47 U.S.C. § 230(0(3).} Site operators should reevaluate whether their own actions regarding the operation of their Web sites makes them “responsible . . . for the creation or development” of the content included on their sites and therefore not beneficiaries of CDA immunity.\footnote{47 U.S.C. § 230(e)(2)–(3).} Moreover, in light of recent legal decisions finding service providers were not immune from liability for violating intellectual property laws—including state-created laws\footnote{See Doe v. Friendfinder Network Inc., 540 F. Supp. 2d 288, 299, 302–03 (D.N.H. 2008); see also 47 U.S.C. § 230(e)(2)–(3).}—operators should ascertain whether the content posted on their site could constitute a violation of an individual’s right of publicity.
III. THE COMMUNICATIONS DECENTY ACT OF 1996 AND ITS EFFECTS ON NON-CELEBRITY GOSSIP WEB SITES

During the 1990s, while the Internet was a burgeoning form of communication, Congress sought to promote its use. Additionally, Congress attempted to ease the Internet’s transition from a form of media on the fringe of society to a form that is generally available for the information, education, and entertainment of all Americans. Consistent with these goals, and to promote the overall development of the Internet, Congress enacted the Communications Decency Act of 1996. One of the law’s goals is to foster and encourage the “vibrant and competitive free market” on the Internet by immunizing Web site operators from suit for the activities of third party posters.

A. Congressional Policy and Immunities Granted Under the CDA

Congress enacted the CDA in reaction, in part, to *Stratton Oakmont, Inc. v. Prodigy Services, Co.* in 1995. Prodigy, a provider of an interactive computer service, operated and maintained a financial discussion board where users could post and discuss information relating to the financial markets. In 1994, an anonymous user posted disparaging remarks about the business practices of the plaintiff, Stratton Oakmont, an investment banking firm. Stratton Oakmont filed suit against Prodigy for libel. Ordinarily, a publisher of a defamatory comment is liable. However, Prodigy claimed that it was a distributor, not a publisher, and thus was not liable for defamation. Yet because Prodigy

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56 Id. § 230(b)(1).
57 Id. § 230(b)(2). See generally § 230(b) (establishing the other goals as promoting the development of the Internet, encouraging the development of technologies that maximize the Internet, empowering parents to restrict access to objectionable content, and ensuring vigorous enforcement of federal obscenity, stalking, and harassment laws).
58 Id. § 230(c).
60 *Id.* 1995 WL 323710, at *1.
61 Id.
62 Id.
63 Id.
had maintained some editorial control over its users' postings, such as the ability to delete postings, the court found that Prodigy was a publisher and therefore liable for content posted by third parties.\textsuperscript{66} The potential chilling effect of this ruling was obvious: it left providers of interactive computer services with the choice of either monitoring and editing posts by third parties and therefore accepting some liability for the content of the postings, or not monitoring any posts by third parties no matter how objectionable content, thereby avoiding liability.\textsuperscript{67}

The CDA preempted the issue in \textit{Stratton Oakmont} by immunizing from liability providers of interactive computer services that self-regulate content.\textsuperscript{68} The CDA explicitly grants immunity to providers and users of interactive computers services: "No provider or user of an interactive computer service shall be treated as the publisher or speaker of any information provided by another information content provider."\textsuperscript{69} If providers or users are not considered publishers, they cannot be liable for defamation.\textsuperscript{70} To that end, Congress recognized that these computer service providers are in the best position to regulate the content on the Internet and that providers should be encouraged to self-regulate.\textsuperscript{71} Therefore, through this policy of encouraging self-regulation, Congress sought to promote innovation of computer services through the elimination of a service provider's possible state tort liability arising from information posted by third parties.\textsuperscript{72}

Despite the broad language of the CDA, the immunity granted to providers of interactive computer services is not without limits. For instance, the statute specifically reserves the application of intellectual property law\textsuperscript{73} because of

\textsuperscript{66} \textit{Id.} *4–5 ("[Prodigy]'s conscious choice, to gain the benefits of editorial control, has opened it up to a greater liability . . . .").
\textsuperscript{67} See \textit{Zeran v. Am. Online, Inc.}, 129 F.3d 327, 331 (4th Cir. 1997) ("Under [the \textit{Stratton Oakmont}] holding, computer service providers who regulated the dissemination of offensive material on their services risked subjecting themselves to liability, because such regulation cast the service provider in the role of a publisher.").
\textsuperscript{68} 47 U.S.C. § 230(c) (2000); \textit{Zeran}, 129 F.3d at 331 ("The specter of tort liability in an area of such prolific speech would have an obvious chilling effect. It would be impossible for service providers to screen each of their millions of postings for possible problems. . . . In this respect, § 230 responded to . . . \textit{Stratton Oakmont} . . . .").
\textsuperscript{69} 47 U.S.C. § 230(c)(1).
\textsuperscript{70} \textsc{Restatement (Second)} of \textsc{Torts} § 558.
\textsuperscript{71} Adam M. Greenfield, \textit{Despite a Perfect 10, What Newspapers Should Know About Immunity (and Liability) for Online Commenting}, 4 U.S.: J.L. & Pol'y Info. Soc'y 453, 461–62 (2008). However, despite the broad immunity granted to providers of interactive computer services, the CDA does not remove liability from the actual information content provider, who is generally the anonymous third party whose content instigated the lawsuit. \textit{Zeran}, 129 F.3d at 330 ("None of [the language in the CDA] means, of course, that the original culpable party who posts defamatory messages would escape accountability.").
\textsuperscript{72} Greenfield, \textit{supra} note 71, at 461–62.
\textsuperscript{73} 47 U.S.C. § 230(e)(3).
the ease with which intellectual property laws could be subverted through the use of the Internet.\textsuperscript{74}

The broad language of the CDA has led to difficult interpretation and application by the courts, often forcing them to draw the line between behavior constituting responsible “creat[ion] or develop[ment]” of content on the part of service providers and irresponsible behavior of a “creat[or] or develop[er]” resulting in liability.\textsuperscript{75}

B. Judicial Interpretation of the CDA

Congress enacted the CDA in order to foster “diversity of political discourse, . . . cultural development, and . . . intellectual activity” available to Americans through the Internet “with a minimum . . . government regulation.”\textsuperscript{76} Since enactment, courts have been receptive to the broad, sweeping immunity that Congress granted to providers of interactive computer services.\textsuperscript{77} Litigation serves to define and refine certain aspects of the CDA and to distinguish those activities that are protected from those that are not.\textsuperscript{78} Aside from affirming the CDA, courts have distinguished applicability between information content providers and providers of communications services, as well as affirmed that the CDA has no effect on intellectual property law.

1. Recognition and Reaffirmation of the CDA's Broad Immunity

Actions in which the defendant claims the CDA as a defense often involve the plaintiff attempting to hold the defendant, typically a provider of an interactive computer service, liable for defamatory or harassing speech provided by a third party.\textsuperscript{79} A defendant service provider is immune from liability under the CDA “if: (1) [the defendant] is a provider or user of an interactive computer service; (2) the claim is based on information provided by another information content provider; (3) the provider did not know that the information was false; and (4) the provider took reasonable steps to remove the information from its network.”\textsuperscript{77} See infra Part III.B.2.

\textsuperscript{74} See generally Dale M. Cendali, Charlotte E. Forssander & Ronald J. Turiello, Jr., An Overview of Intellectual Property Issues Relating to the Internet, 89 TRADEMARK REP. 485, 485–92 (1999) (discussing ways the Internet has contributed to increased infringement of intellectual property laws).
\textsuperscript{75} 47 U.S.C. § 230(c)(1), (f)(3); see infra Part III.B.2 (examining when interactive computer service providers' conduct exposes them to liability although normally they would be immune under the CDA).
\textsuperscript{76} 47 U.S.C. § 230(a)(3)–(4).
\textsuperscript{77} See Zeran v. Am. Online, Inc., 129 F.3d 327, 328 (4th Cir. 1997) (finding interactive computers service provider America Online immune under the CDA for suit for defamation); Universal Commc'n Sys., Inc. v. Lycos, Inc., 478 F.3d 413, 414–15 (1st Cir. 2007) (reaffirming Zeran); infra Part III.B.1.
\textsuperscript{78} See infra Part III.B.2.
\textsuperscript{79} See, e.g., Universal Commc'n Sys., Inc., 478 F.3d at 414–15; Zeran, 129 F.3d at 328.
content provider; and (3) the claim would treat [the defendant] as the publisher or speaker of that information.”

When a court determines that all three of the elements have been satisfied, the defendant is immune under the CDA from defamation suits spurred by the postings of third parties.\(^8^1\)

In an early case involving the CDA, Zeran v. America Online, Inc., the defendant invoked the CDA as an affirmative defense to a defamation claim.\(^8^2\) Zeran’s claim arose when an anonymous America Online (“AOL”) user posted false statements to an online message board, leading to severe harassment of Zeran.\(^8^3\) Zeran sued AOL, claiming AOL was liable as the publisher of defamatory, third-party content.\(^8^4\)

On an appeal from the grant of summary judgment by a U.S. district court, the Court of Appeals for the Fourth Circuit held that the CDA protected AOL because it was a provider of interactive computer services.\(^8^5\) The court determined that this scenario was the quintessential situation that Congress envisioned when enacting the CDA’s immunity provision and dismissed Zeran’s claim.\(^8^6\) The court reaffirmed Congress’s recognition that if interactive computer service providers were forced to restrict or eliminate speech to avoid liability, it would create an “obvious chilling effect” on speech.\(^8^7\) The court noted the concerns of free speech outweigh the imposition of state tort liability

\(^8^0\) Universal Commc’n Sys., Inc., 478 F.3d at 418; see 47 U.S.C. § 230(c)(1).

\(^8^1\) See id. at 418–22 (finding that all three elements were met, and therefore CDA immunity applied); see also Fair Hous. Council of San Fernando Valley v. Roommates.com LLC, 521 F.3d 1157, 1162 n.6, 1164–65 (9th Cir. 2008) (concluding that Roommates.com was not entitled to immunity because it provided content “in part,” despite being an interactive computer service provider); Zeran v. Am. Online, Inc., 129 F.3d 327, 328–30 (concluding that CDA immunity applied because AOL was an interactive computer service provider, the defamatory content was provided by a third party, and America Online was being treated as a publisher of the information); Doe v. Friendfinder Network, Inc., 540 F. Supp. 2d 288, 294–95, 298 (D.N.H. 2008) (concluding that state-law privacy actions were barred by the CDA because the plaintiff was “seek[ing] to hold the defendants liable as the publisher . . . of information provided by another content provider”); Hy Cite Corp. v. badbusinessbureau.com, L.L.C., 418 F. Supp. 2d 1142, 1148–49 (D. Ariz. 2005) (declining to dismiss a claim based on CDA immunity because the defendants had not addressed issues concerning whether they had helped to create or develop the information content).

\(^8^2\) Zeran, 129 F.3d. at 329.

\(^8^3\) Id. The anonymous user posted a message that offered “offensive and tasteless” t-shirts regarding the domestic terrorist attack on the Alfred P. Murrah Federal Building in Oklahoma City, Oklahoma. Id. Zeran’s home phone number was listed as the contact number for the t-shirts, which led to Zeran receiving “a high volume of calls, comprised primarily of angry and derogatory messages, but also including death threats.” Id.

\(^8^4\) Id. at 329–30.

\(^8^5\) See id. at 328, 330–35 & n.2.

\(^8^6\) Id. at 330–35 (explaining Congress enacted the CDA to respond to Stratton Oakmont, Inc. v. Prodigy Services Co. and that the case at bar was similar to Stratton Oakmont).

\(^8^7\) See id. at 331 (calling speech transmitted via interactive computer service “staggering” and “prolific”).
on providers of interactive computer services.\textsuperscript{88}

More recently, in \textit{Universal Communication Systems, Inc. v. Lycos, Inc.}, the First Circuit\textsuperscript{89} affirmed that the definition of “provider of an interactive computer service” includes service providers who do not directly connect their users to the Internet.\textsuperscript{90} Unlike AOL in \textit{Zeran}, Lycos did not provide users with access to the Internet—it merely operated a series of Web sites.\textsuperscript{91} Narrowing the limitation to include only interactive computer service providers who provide Internet access would undermine the Congressional intent and policy underlying the CDA.\textsuperscript{92} As established, Congress wanted to encourage self-policing by interactive computer service providers.\textsuperscript{93}

Other unclear definitions in the CDA have led courts to reevaluate the meaning of otherwise familiar words.\textsuperscript{94} Most notably, courts have had opportunity to decide what behavior changes a service provider’s status from a mere provider of an interactive computer service to a provider of information content.\textsuperscript{95} These cases hinged on the meaning of “responsible, in whole or in part, for the creation or development of information.”\textsuperscript{96}

\begin{itemize}
\item \textsuperscript{88} \textit{Id.} (“Congress considered the weight of the speech interests . . . and chose to immunize service providers to avoid any such restrictive effect.”).
\item \textsuperscript{89} In both cases the plaintiffs sought to hold an Internet service provider liable for third party defamatory content posted anonymously on online bulletin boards operated by the defendant Internet service provider. \textit{See id.} at 414–16; \textit{Zeran v. Am. Online, Inc.}, 129 F.3d 327, 329 (4th Cir. 1997).
\item \textsuperscript{90} \textit{See Universal Commc’n Sys., Inc. v. Lycos, Inc.}, 478 F.3d 413, 419–22 (1st Cir. 2007), 478 F.3d at 419–22 (“Providing access to the Internet is, however, not the only way to be an interactive computer service provider. While such providers are specifically included [by the language of the CDA], there is no indication that the definition should be so limited.”).
\item \textsuperscript{91} \textit{Id.} at 419.
\item \textsuperscript{92} \textit{Id.} at 418–19.
\item \textsuperscript{93} \textit{See discussion supra Part III.A} (examining the intent of congress in enacting the CDA).
\item \textsuperscript{94} \textit{See}, e.g., \textit{Fair Hous. Council of San Fernando Valley v. Roommates.com, LLC}, 521 F.3d 1157, 1162–63, 1167 (9th Cir. 2008) (interpreting both “responsible” and “in part” as used in the CDA); \textit{Doe v. Friendfinder Network, Inc.}, 540 F. Supp. 2d 288, 299 (D.N.H. 2008) (discussing the proper interpretation of the word “any” as used in the CDA § (e)(2)).
\item \textsuperscript{95} \textit{47 U.S.C.} § 230(f)(2)–(3); \textit{See, e.g., Roommates.com}, 521 F.3d at 1162–63, 1164–67 (finding a Web site can be both a content provider and an interactive service provider if it helps to create the information); \textit{Friendfinder Network}, 540 F. Supp. 2d at 29 (finding slight modifications or editorial control does not make a Web site a content provider); \textit{Hy Cite Corp.}, 418 F. Supp. 2d at 1148–49 (indicating that too much editorial control and solicitation of posts may turn a Web site into a content provider). A provider of an “interactive computer service” is one who furnishes “any information service [or] system . . . that provides or enables computer access by multiple users to a computer server.” An “information content provider” is “any person or entity that is responsible, in whole or in part, for the creation or development of information provided through the Internet or any other interactive computer service.” \textit{47 U.S.C.} § 230(f)(2)–(3).
\item \textsuperscript{96} \textit{47 U.S.C.} § 230(f)(3); \textit{Roommates.com}, 521 F.3d at 1162–63, 1167; \textit{Friendfinder
2. Distinguishing Between “Provider of an Interactive Computer Service” and “Information Content Provider”

The First Circuit noted in *Universal Communications, Inc.* that “[n]o amount of artful pleading can avoid” the fact that Congress intended to immunize message board operators from liability resulting from posts made by others, not to immunize online publishers from liability for publishing defamatory content. To overcome a defendant’s use of the CDA as an affirmative defense, plaintiffs will often try to categorize the defendant, not as the immune “provider of an interactive computer service,” but as the potentially liable “information content provider.” Thus, the courts had to decide what level of activity transforms a provider of an interactive computer service from a conduit for information into a creator or developer of content.

Courts have made it clear that the mere selection of information for removal or publication on a Web site is not sufficient to convert an interactive computer service provider into a creator or developer of information content; it takes “something more substantial” than exerting minimal editorial control over the content. This result makes sense, as Congress intended to encourage interactive service providers to self-police—an activity that requires some level of control over the information provided by third parties through the service. However, where a service provider supplements a user’s posts with content or takes affirmative steps to induce its users to post content, a court will view that provider as both an interactive service provider and a provider of information content, making the provider liable for tort claims arising from that content.

In *Batzel v. Smith*, the Ninth Circuit had to decide whether a Web site operator’s minor alterations to a third party’s content prior to publication constituted...
“creation or development of information” under the CDA. In this case, the defendant published portions of a third party’s allegedly defamatory e-mail on his Web site. The plaintiff, Batzel, discovered the published e-mail and filed suit for damage to her reputation and loss of business, resulting from its publication. A co-defendant, who was responsible for posting the allegedly defamatory material on the Internet, asserted the CDA as an affirmative defense. The court found that the defendant may be immune under the CDA because “[t]he ‘development of information’ . . . means something more substantial than merely editing portions of an e-mail and selecting material for publication.” This holding encourages more self-regulation on the part of interactive service providers by granting them immunity when they choose content for publication based on a policy of “inclusion or removal,” even permitting minor content edits.

Similarly, questionnaires that many Web sites require users to complete to use the Web site’s services also have led to definitional issues. Questionnaires are often used in creation of an online profile. Typically, profiles created for social networking and online auction Web sites where the information

104 Batzel, 333 F.3d at 1031.
105 See id. at 1021–22.
106 Id. at 1022–23.
107 Id. at 1021, 1026, 1030. The defendant, Cremers, sought protection from suit under California’s anti-SLAPP (Strategic Lawsuits against Public Participation) law, which protects citizens from lawsuits brought to deter the proper exercise of legal or political rights. Id. at 1023–24. However, the court looked to the CDA to determine if the defense could be successful. Id. at 1026.
108 Id. at 1031. In a footnote, the court acknowledged that other courts have agreed with its finding that more than editorial decisions are required to constitute “development of information” under the CDA. Id. at 1031 n.18.
109 Id. at 1032 (“The scope of the immunity cannot turn on whether the publisher approaches the selection process as one of inclusion or removal . . . . Congress could not have meant to favor removal of offending material over more advanced software that screens out the material before it ever appears.”).
110 See, e.g., Fair Hous. Council of San Fernando Valley v. Roommates.com, LLC, 521 F.3d 1157, 1161–62 (9th Cir. 2008) (discussing a suit against Roommates.com for helping users “discriminate” by requiring them to complete a series of questions); Carafano v. Metrosplash.com, Inc., 339 F.3d 1119, 1121 (9th Cir. 2003) (discussing an action against the owners of Matchmaker.com for the creation of a fake profile, which was created by filling out a series of recommended questions); see also Doe v. MySpace, Inc., 528 F.3d 413, 415–417 (discussing plaintiffs attempt to hold MySpace liable because it was partially responsible for the content transmitted between two individuals).
111 A social networking Web site is defined as “[a] Web site that provides a virtual community for people interested in a particular subject or just to ‘hang out’ together. Members create their own online ‘profile’ with biographical data . . . .” PC Magazine, Encyclopedia, http://www.pcmag.com/encyclopedia/ (search for “social networking site”) (last visited Jan. 28, 2009) Examples include MySpace and Facebook. Id.
112 An online auction Web site is defined as one that uses “the Web to match buyers and sellers around the globe.” Id. (search for “online auction”). Examples include eBay, Ama-
collected is used to tailor the Web site to the user’s specific interests or needs. Courts have dealt with several cases where the plaintiffs attempt to categorize the Web site owners and operators as “creators or developers” of the information contained within online profiles, which would make the owners or operators liable for the information within the user’s profile. Courts have also recognized the infeasibility of forcing online service providers to monitor any and all posts on their Web sites prior to publishing the posts. Such a requirement likely would result in many sites shutting down or never being created, which would be inconsistent with the purpose of the CDA because it would inhibit the exchange of information over the Internet.

In Carafano v. Metrosplash.com, Inc., the plaintiff, a television actress, tried to sue the operators of a dating Web site for allowing an anonymous user to create a profile using her address and phone number, as well as photos of her taken from elsewhere on the Internet. The profile resulted in the plaintiff receiving harassing, threatening, and sexually explicit messages online, by phone, and by mail from users of the Web site. Shortly thereafter, the plaintiff filed suit against the Web site operators. On appeal, the Ninth Circuit held that although the defendant’s Web site provided a questionnaire, the content contained within the profile was a direct result of the user’s responses to the questionnaire. The court reasoned that, consistent with the language of section 230 and its underlying policies, “so long as a third party willingly pro-

113 See, e.g., Roommates.com, 521 F.3d at 1161–62 (discussing how Roommates.com requires users to fill out a series of questions in order to help them find a compatible roommate); Carafano, 339 F.3d at 1121 (describing how Matchmaker.com requires users to fill out a detailed questionnaire and answer other questions to create a profile).
114 See, e.g., Chicago Lawyers’ Comm’n for Civil Rights Under Law, Inc. v. Craigslist, Inc., 519 F.3d 666, 668 (7th Cir. 2008) (seeking to hold an online classified Web site liable for discriminatory housing listings posted by users); MySpace, Inc., 528 F.3d at 416 (seeking to hold a social networking site liable for allowing adults seeking sex to communicate with minors); Carafano, 339 F.3d at 1120–22 (seeking to hold an online dating Web site liable for allowing users to create a false profile of an actress).
115 See Craigslist, Inc., 519 F.3d at 668–69; see also Carafano, 339 F.3d at 1124–25.
117 Carafano, 339 F.3d at 1121–22.
118 Id.
119 Id. at 1122.
120 At trial, the District Court for the Central District of California found that the defendant service provider was not immune under the CDA because “the company provided part of the profile content,” thus becoming an information content provider. Id. However, the court dismissed the claim on other grounds, resulting in the plaintiff’s appeal. Id.
121 Id. at 1121. The questionnaire contained numerous multiple choice and essay questions ranging from the “innocuous” to the “sexually suggestive.” Id.
122 Id. at 1124 (noting that the “selection of the content was left exclusively to the user” and that the defendant “was not responsible, even in part, for associating certain multiple choice responses”).
vides the essential published content, the interactive service provider receives full immunity regardless of the specific editing or selection process" because any profile on the Web site lacks content until a third party completes the questionnaire provided. Additionally, the Web site operators had nothing to do with essays, answers, and photographs provided by third parties as part of the profile-making process. The court also noted that "[w]ithout standardized, easily encoded answers," the Web site might not be able to offer the same degree of customer service and reasoned that allowing the site to operate with these tools furthered the goal of the CDA.

In the aforementioned cases, the courts noted that an interactive service provider is not liable for information willingly provided by a third party. Based on this reasoning, it is logical to assume that a provider would be immune from liability for third-party users who complete questionnaires on their Web sites, which result in the commission of an illegal act. However, service provider liability regarding questionnaires turns on whether the provider required users to commit the illegal act. That was the central issue in *Fair Housing Council of San Fernando Valley v. Roommates.com, LLC*.

In order to provide more compatible matches, the Roommates.com Web site required its users to complete a lengthy online questionnaire in order to create a profile. In addition to requiring standard information, such as name and e-mail address, Roommates.com required users to "disclose [their] sex, sexual orientation, and whether [they] would bring children to the household." The site also provided users with an "Additional Comments" section that solicits any additional information from the users that they think would be useful in matching them with another user. All of this information was then compiled and displayed on the user's profile page. The Fair Housing Council of San Fernando Valley initiated a suit against Roommate.com, LLC ("Roommate"), alleging that the Web site operators violated federal and state antidis-

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123 *Id.*
124 *Id.*
125 *Id.*
126 *Id.* at 1125.
127 *See id.* at 1124.
128 521 F.3d 1157, 1165 (9th Cir. 2008).
129 The business entity uses the singular "Roommate.com," but the Web site uses the plural "www.roommates.com." *Id.* at 1161 n.2. Roommates.com provides roommate-matching services, pairing those seeking to rent out spare rooms with those who have rooms to rent. *Id.* at 1161.
130 *Id.* at 1161–62.
131 *Id.* at 1161.
132 *Id.*
133 *Id.* at 1165. The profiles display the user's sex, sexual orientation, and most other information that the user supplied when creating his or her profile. *Id.* Users seeking a roommate could search the profiles based on those criteria. *Id.*
crimehousing laws by allowing users to limit their housing search based on discriminatory fields such as sex or familial status.\textsuperscript{134}

While the Ninth Circuit noted that Roommate's users may supply information to complete their user profiles, the court stated that "the fact that users are information content providers does not preclude Roommate from \textit{also} being an information content provider by helping 'develop' at least 'in part' the information in the profiles."\textsuperscript{135} The court held that because Roommate created the questions and required users to answer them to use the site, Roommate became a developer of the profile.\textsuperscript{136} The court further found that Web site's questionnaire and search capability rose beyond that of "\textit{neutral tools}" because the search method available on the site was not based on "\textit{user-defined criteria}," but was in fact based on illegal search criteria.\textsuperscript{137} Thus, the court found that the site's questionnaire, search engine, and e-mail alerts constituted conduct outside the scope of the CDA's immunity for interactive service providers.\textsuperscript{138}

The court did, however, note that the site's operators retained CDA immunity for information provided in the "Additional Comments" section of the questionnaire, even though subscribers may have entered discriminatory comments.\textsuperscript{139} This distinction between the two sections of Roommate's Web site is important because it underscores the Ninth Circuit's message to interactive computer service providers: "If you don't encourage illegal content, or design your website to require users to input illegal content, you will be immune."\textsuperscript{140}

Requiring users to input illegal content is not the only way that a service provider can be transformed into a content provider. Inducing users to provide content for a site with promises of compensation can make the site's operator "responsible . . . for the creation or development" of the user-provided content.

\textsuperscript{134} Id. at 1162 & n.4, 1169–70.
\textsuperscript{135} Id. at 1165.
\textsuperscript{136} Id. at 1165–67. The court also found that Roommate was the "'information content provider' as to the questions and can claim no immunity for posting them on its website" Id. at 1164.
\textsuperscript{137} Id. at 1169 (analogizing Roommate's behavior to non-online illegal housing practices).
This is no different from a real estate broker in real life saying, "Tell me whether you're Jewish or you can find yourself another broker." When a business enterprise extracts such information from potential customers as a condition of accepting them . . . the enterprise is responsible . . . for developing that information.
\textsuperscript{138} See id. at 1166, 1172.
\textsuperscript{139} Id. at 1173–74; \textit{accord} Chicago Lawyers' Comm'n for Civil Rights Under Law, Inc. v. Craigslist, Inc. 519 F.3d 666, 671–72 (7th Cir. 2008) (reasoning that Craigslist was immune under the CDA because it provided users with neutral tools and that nothing in its service "induces anyone to . . . express a preference for discrimination").
\textsuperscript{140} Roommates.com, 521 F.3d at 1175.
and liable for it as well. In *Hy Cite Corp. v. badbusinessbureau.com, L.L.C.*, the Arizona District court grappled with this very issue.

Under the guise of consumer advocacy, the defendants created badbusinessbureau.com that allowed consumers to air their grievances about companies or individuals. The creators of badbusinessbureau.com asked consumers to post “Rip-off Reports,” and offered the possibility of compensation for those “Rip-off Reporters” who contributed honest, quality reports over a period of time. In addition to publishing the complaints of its users, the Web site operators also “produce[d] editorials and create[d] titles to the Rip-off Reports posted by users.”

After reviewing several reports on badbusinessbureau.com, the plaintiff, Hy Cite Corporation, filed suit against the Web site, alleging defamation among other counts. The defendant operators asserted the CDA as an affirmative defense, making the central issue whether the defendant’s activity rose to the level of becoming a developer or creator of the alleged defamatory content. The court held on summary judgment that the defendant’s publishing of “original content” within the Rip-off Reports, including the comments and titles for the reports, coupled with promises of future compensation for its reporters made the Web site operators responsible for the creation or development of information. Therefore, the operators were not immune under the CDA.

Assuming that these cases are consistently decided, the courts have struck a very fine line between qualifying for immunity under the CDA and being liable for defamatory content.

Congress intended to treat the Internet differently from traditional forms of communication such as newspapers, radio, and television. Under the CDA,
providers of interactive computer services are granted immunity for information published by them, but created or developed by a third party.\footnote{See 47 U.S.C. § 230(c) (2000); Universal Commc’n Sys., Inc. v. Lycos, Inc. 478 F.3d 413, 419 (1st Cir. 2007); Carafano v. Metrosplash.com, Inc., 339 F.3d 1119, 1123 (9th Cir. 2003); see also Batzel, 333 F.3d at 1026–29.} However, “[t]he Communications Decency Act was not meant to create a lawless no-man’s-land on the Internet.”\footnote{Fair Hous. Council of San Fernando Valley v. Roommates.com, LLC, 521 F.3d 1157, 1164 (9th Cir. 2008).} As established above, Web site operators may lose immunity if they are responsible for the creation or development of content on their sites. Additionally, interactive computer service providers also may be liable for infringing on the intellectual property of others.\footnote{See 47 U.S.C. § 230(e)(2); Doe v. Friendfinder Network, Inc., 540 F. Supp. 2d 288, 299 (D.N.H. 2008).}

3. The CDA Does Not Immunize Service Providers for Violations of Intellectual Property Laws

A recent and pertinent example of the effect of the misappropriation of intellectual property and its effect on CDA immunity is the case of Doe v. Friendfinder Network, Inc.\footnote{540 F. Supp. 2d 288 (D.N.H. 2008).} In this case, the plaintiff discovered an unauthorized, unwanted, and sexually explicit profile, containing her information as well as a nude photograph that resembled her posted by an anonymous user of the defendant’s Web sites.\footnote{Id. at 292. Friendfinder Network, Inc. operated several Web sites, including AdultFriendFinder.com, a site where members can complete profiles in order to meet other members interested in sex and swinging. Id. at 291. The profile using plaintiff’s information sought “Men or Women for Erotic Chat/E-mail/Phone Fantasies and Discreet Relationship.” Id. at 292.} Upon this discovery, the plaintiff contacted the defendant, Friendfinder Network, Inc. (“Friendfinder”), who then removed the profile.\footnote{Id. at 292 n.3. The modifications were minor and generally involved just a change in the plaintiff’s age. Id. at 292 n.3. The teaser advertisements posted on unrelated Web sites directed Internet traffic, through hyperlinks, to one of the defendant’s Web sites. Id. at 293. The court notes that by directing traffic to the defendant’s Web sites, the teaser allegedly increased Friendfinder’s profitability. Id.} However, despite the removal of the profile from the Web site itself, slightly altered portions of the profile—including the photograph—surfaced through the Internet on unaffiliated sites in the form of advertisements known as “teasers.”\footnote{Id. at 293.} Due to the continued pervasiveness of the Internet ads, the plaintiff filed suit alleging intentional infliction of emotional distress and damage to her reputation, seeking both monetary and injunctive relief.\footnote{See id. at 293. With regard to the injunctive relief, the plaintiff sought an injunction “requiring the defendants to notify the public of the circumstances giving rise to the appear-
fendant sought to dismiss the claims under CDA.\footnote{160}{Id. at 291.}

In analyzing the defendant’s claim, the New Hampshire District Court found that the CDA barred the plaintiff’s state law claims for defamation.\footnote{161}{See id. at 293–98 (holding that Friendfinder’s encouragement of anonymous postings and a questionnaire comprised of a “pre-set menu of sexual responses” did not put Friendfinder outside the immunity typically granted to interactive computer service providers by the CDA).} Due to the CDA immunity, the court dismissed the plaintiff’s claims of defamation and intentional infliction of emotional distress.\footnote{162}{Id. at 306–07.} However, the court shrewdly noted that the plaintiff had a claim for a violation of her right of publicity,\footnote{163}{Id. at 302–04. The defendants in this case took issue that the plaintiff had not stated a claim for violation of her right of publicity, but the court was unmoved by their argument. Id. at 303–04 & n.16.} a state-created intellectual property right, which according to this court was left unaffected by the CDA.\footnote{164}{See id. at 299–300 (noting that if Congress intended for the CDA to preempt state-created intellectual property laws, but not federal ones, they would have used the word “federal” in 47 U.S.C. § 230 (e)(1) instead of the word “any”). Contra Perfect 10, Inc. v. CCBill, LLC, 488 F.3d 1102, 1118–19 (9th Cir. 2007) (reasoning that the CDA immunized service providers from state intellectual property claims).} Therefore, the court refused to grant the defendant’s motion to dismiss the plaintiff’s right of publicity claim.\footnote{165}{Friendfinder Network, 540 F. Supp. 2d at 306–07.}

Importantly, this holding affirmed that computer service providers may be liable for misappropriation of intellectual property rights under state law. Specifically, interactive computer service providers might be held liable if they or their users violate an individual’s right of publicity by profiting from the plaintiff’s image or likeness. Applying this reasoning to non-celebrity gossip Web sites, operators could be held liable if the plaintiff establishes a link between use of the individual’s likeness and profit of the Web site. Operators should review the content posted to their Web site to verify that it is not used in commerce and therefore violative of the right of publicity. If the targeted individuals can be identified from the information listed about them on the Web site, and the content is used for a commercial purpose, the plaintiff likely will have a valid claim against the gossip Web site operators for violating their rights of publicity. This holding begs the question whether Congress intended the CDA to immunize Web site operators from such claims.

\textquotedblleft Id.\textquotedblright

\textquotedblleft See id. at 293–98 (holding that Friendfinder’s encouragement of anonymous postings and a questionnaire comprised of a “pre-set menu of sexual responses” did not put Friendfinder outside the immunity typically granted to interactive computer service providers by the CDA).\textquotedblright

\textquotedblleft Id. at 306–07.\textquotedblright

\textquotedblleft Id. at 302–04. The defendants in this case took issue that the plaintiff had not stated a claim for violation of her right of publicity, but the court was unmoved by their argument. Id. at 303–04 & n.16.\textquotedblright

\textquotedblleft See id. at 299–300 (noting that if Congress intended for the CDA to preempt state-created intellectual property laws, but not federal ones, they would have used the word “federal” in 47 U.S.C. § 230 (e)(1) instead of the word “any”). Contra Perfect 10, Inc. v. CCBill, LLC, 488 F.3d 1102, 1118–19 (9th Cir. 2007) (reasoning that the CDA immunized service providers from state intellectual property claims).\textquotedblright

Because material on a website may be viewed across the Internet, and thus in more than one state at a time, permitting the reach of any particular state’s definition of intellectual property to dictate the contours of this federal immunity[, which] would be contrary to Congress’s expressed goal of insulating the development of the Internet from the various state-law regimes.

\textquotedblleft Id. at 1118.\textquotedblright

\textquotedblleft Friendfinder Network, 540 F. Supp. 2d at 306–07.\textquotedblright
C. Potential Liability under State Tort Law for Non-celebrity Gossip Web Site Operators

Among the goals of the CDA's immunity provisions are to allow parents to protect their children from "inappropriate online material" and to "deter and punish . . . obscenity, stalking, and harassment by means of computer." Despite these goals, some Web site operators—including operators of non-celebrity gossip Web sites—are using this immunity to circumvent the underlying Congressional intent, allowing hateful and harassing speech to flourish on their Web sites with little or no oversight. These Web site operators generally do not edit or modify the content posted by their users and avoid traditional state tort liability for defamation under the CDA's broad immunity. However, despite their claims of immunity under the CDA, the editorial comments provided by some of these operators may cause the Web site to cross the line from providers of an "interactive computer service" to providers of "information content," putting the Web site operator outside the scope of immunity under the CDA.

A Web site operator is immune from a claim under state tort law if: the defendant "is a provider or user of an interactive computer service"; and "the claim is based on information provided by another information content provider." Generally, non-celebrity gossip Web sites meet the definition of a provider of an interactive computer service. The definition is broad and includes online message boards; non-celebrity gossip sites are online forums that are analogous to message boards. Therefore, unless a potential plaintiff...
can prove that the defendant has created or developed at least some portion of the information comprising the basis of the claim, the plaintiff's state tort claim is barred by the immunity granted under the CDA.\textsuperscript{173}

A potential plaintiff against a non-celebrity gossip Web site would have to determine whether the information was "provided by another."\textsuperscript{174} If the Web site operator is considered to be the provider of the content, the CDA immunity does not apply.\textsuperscript{175}

The plaintiff must demonstrate that the service provider's actions rise to the level of creation or development of content, which would make the service provider an information content provider and liable for any defamatory information content.\textsuperscript{176} However, there is no bright-line test for what action changes a provider of an interactive computer service into an information content provider.\textsuperscript{177} Nonetheless, courts have held that supplementing and editing the third party content beyond "minor edits"\textsuperscript{178} and inducing users to provide information with promises of future compensation\textsuperscript{179} are actions outside the scope of CDA immunity. Because the operators of non-celebrity gossip Web sites edit and monitor content to varying degrees, their potential liability varies accordingly. Applied to three different non-celebrity gossip Web sites, this premise yields different results.

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\textsuperscript{173} See \textit{Hy Cite Corp.}, 418 F. Supp. 2d at 1142 (holding that dismissal was inappropriate because of the possibility that the Web site operator contributed enough to be an information content provider).

\textsuperscript{174} See \textit{Universal Commc'n Sys.}, 478 F.3d at 418.

\textsuperscript{175} 47 U.S.C. § 230(c)(1) (2000); \textit{Carafano}, 339 F.3d at 1123 ("Under the statutory scheme, an 'interactive computer service' qualifies for immunity so long as it does not also function as an 'information content provider' . . . ."); see also \textit{Universal Commc'n Sys.}, 478 F.3d at 418 (noting that defendant interactive computer service providers are immunized from a state law claim when the information giving rise to the claims is "provided by another information content provider").

\textsuperscript{176} See \textit{Fair Hous. Council of San Fernando Valley v. Roommates.com, LLC}, 521 F.3d 1157, 1172–74 (9th Cir. 2008) (finding the operators of Roommates.com liable for content that they assisted in creating and immune for content they did not create or assist in creating).

\textsuperscript{177} See id. (McKeown, J. dissenting). One can be both a "provider of an interactive computer service" and an "information content provider" simultaneously. See id. at 1162 (majority opinion).

\textsuperscript{178} See \textit{Batzel v. Smith}, 333 F.3d 1018, 1031 (9th Cir. 2003); cf. \textit{Hy Cite Corp.}, 418 F. Supp. 2d at 1149 (finding that editorial comments, titles, original content, and inducements for content by a Web site operator might be enough to convert the operator into a creator or developer of content).

\textsuperscript{179} \textit{Hy Cite Corp.}, 418 F. Supp. 2d at 1149.
College ACB\textsuperscript{180} allows users to submit gossip about their classmates anonymously.\textsuperscript{181} Users post gossip on the site and other users are allowed to view, reply, vote for, or comment on the original post.\textsuperscript{182} The site operator does not edit the posts nor does it promise to monitor the postings actively.\textsuperscript{183} However, College ACB encourages its users to report any posts that are objectionable or violate its terms of use—the operators may then delete the post.\textsuperscript{184} Thus, the College ACB operator’s inaction renders the site a mere conduit for the campus gossippers to post their information.

Courts have held that a service provider’s monitoring or lack of monitoring of information posted by third parties does not make the service provider an “information content provider.”\textsuperscript{185} It follows, then, that College ACB likely would not be held as an information content provider and that claims against College ACB would likely be based on information provided by one of its users, another information provider. Therefore, College ACB and similar sites likely would be protected by the CDA from tort liability in state law arising from its users’ postings.

By contrast, a gossip site whose operators supplement its users’ postings with their own content may face potential liability because such action could render the operators as creators or developers of the content.\textsuperscript{186} To constitute

\textsuperscript{180} College ACB has replaced JuicyCampus as the most prominent college gossip site since JuicyCampus ceased operations for financial reasons. See A Juicy Shutdown, supra note 12; JuicyCampus Shutdown FAQs, supra note 46. College ACB “is quickly becoming the central hub of college campuses around the country, giving students the freedom to voice their opinion, ask questions and ask questions about any facet of college life.” Posting of College ACB to Official Blog for CollegeACB.com, College ACB Press Release, http://collegeacb.blogspot.com/2009/02/collegeacb-pressrelease.html (Feb. 5, 2009 12:57 EST) [hereinafter College ACB Press Release].

\textsuperscript{181} College ACB FAQ, supra note 4 (explaining College ACB “stands for College Anonymous Confession Board. It’s a forum open to discuss any topic with other members of the campus community.”).


\textsuperscript{183} College ACB, Terms of Use, http://www.collegeacb.com/sb.php?school=general&page=terms (last visited Feb. 22, 2009) The operator states “it is impossible for [the operator] to review messages” and although the operator has the ability to remove “objectionable messages,” the operator will only do so after it has “determine[d] that removal is necessary.” Id. The site further reminds users that it is “not responsible for the contents of any message.” Id.

\textsuperscript{184} Id.; see also College ACB FAQ, supra note 4; College ACB Press Release, supra note 180 (noting that College ACB utilizes a “user-moderation button” allowing for a level of self-regulation by users and the operator that was not available on sites like JuicyCampus).

\textsuperscript{185} See Universal Commc’n Sys. Inc. v. Lycos, Inc., 478 F.3d 413, 420 (1st Cir. 2007); Carafano v. Metrosplash.com, Inc., 339 F.3d 1119, 1123–25 (9th Cir. 2003); Zeran v. America Online, Inc., 129 F.3d 327, 333 (4th Cir. 1997).

\textsuperscript{186} Compare Batzel v. Smith, 333 F.3d 1018, 1031 (9th Cir. 2003) (deciding to find the
“development of information” under the CDA, the operator must do something “more substantial than merely editing portions of [the content] and selecting material for publication.”

The operator of the Dirty, Nik Richie, may be considered an “information content provider” and an “information service provider” because of the original content that he adds to users’ gossip postings. Nik Richie allows users to post gossip and photographs on his Web site. However, unlike College ACB, Richie—self-described as “the first ever reality blogger”—not only serves as a conduit for the information, but also often provides editorial comments beneath the user-provided photograph and gossip. Further, Richie’s editorial comments are distinguishable from the slight edits at issue in Batzel v. Smith because Richie does more than “select and make minor alterations” to his users’ information; he adds entirely new, original content.

Richie’s activity more closely resembles the editorial comments added by the Web site operator in Hy Cite Corp. v. badbusinessbureau.com, L.L.C. In Hy Cite, the court found that where the defendant Web site operator adds its own original content to third-party posts, the Web site operator may be an information content provider. Like the defendant in Hy Cite, Nik Richie may be an “information content provider” because he adds his own editorial comments to third-party provided content. Because the content is not created by another, but by Richie himself, he may not receive CDA immunity for his comments and, thus, may expose himself to potential tort liability for claims based on the content that he provides.

Promises of future compensation to users can also verge on “development” of information, exposing site operators to liability for the user-created content. The operators of the non-celebrity gossip Web site, Gossip Report, with

Web site operator an information content provider because it only made minor edits), with Hy Cite Corp. v. badbusinessbureau.com, L.L.C., 418 F. Supp. 2d 1142, 1149 (D. Ariz. 2005) (finding that the CDA may not apply to a Web site operator because the operators contributed to the content, including adding titles to user generated posts, generating some content in the posts, and allegedly soliciting individuals to submit posts for compensation).

Batzel, 333 F.3d at 1031.

The Dirty is a non-celebrity gossip Web site whose users can post photographs with captions that they upload themselves and categorize their gossip by city or college campus. The Dirty, supra note 21.


The Dirty, supra note 21.

See, e.g., Club Thrust, supra note 25 (displaying the comment of Richie, “Let me guess... not out of the closets yet. —nik” under a user posted photograph of men in sleeveless shirts and cowboy hats).

Batzel, 333 F.3d at 1031.


Id. at 1149.

Id.
may also not qualify for CDA immunity due to the prospect of compensation for users of the site, Gossip Report promises three different forms of compensation to its users—cash, prizes, and "G Money."\(^{197}\) Hence, the users who provide entertaining content and encourage others to use the Web site may receive compensation.\(^{198}\) As in \textit{Hy Cite}—where the court found that the defendant was possibly an information content provider because it offered to pay third-party posters for content—Gossip Report makes promises of future compensation in the form of both money and merchandise.\(^{199}\) Thus, a court could hold its operators responsible for the creation or development of the user-provided information on Gossip Report.

In short, because of immunity under the CDA, a defendant Web site operator normally is not liable for the content of information created by a user, even if the information is defamatory or libelous.\(^{200}\) However, in order to receive the protection, a service provider must adhere to his or her role as a service provider. If the service provider adds additional content to the site or induces users to create content with promises of compensation, then these actions may warrant treatment of the service provider as an information content provider, making the provider liable for any defamatory content.

Therefore, to be protected by the CDA, non-celebrity gossip Web site operators must ensure that they act as providers of an interactive computer service—neutral conduits for information—and not as the creators or developers of the content.\(^{201}\) Once the plaintiff has established that the defendant service provider is responsible for the creation or development of the content on which the claim is based, the defendant may then be liable for that content, even when it is posted by a third party.\(^{202}\) However, if the plaintiff has a claim for a violation of intellectual property laws—specifically the right of publicity—who pro-

\(^{196}\) A description of the site’s purpose and use appears on its homepage: “On GossipReport.com you can anonymously talk about anyone you want. Instead of creating a profile about yourself, you can create a profile about someone else.” Gossip Report, \textit{supra} note 21.

\(^{197}\) Gossip Report FAQ, \textit{supra} note 4. Student users have the option of earning $500 by recruiting the most other students to join Gossip Report. \textit{Id.} Additionally, the operators compensate users with “G Money” if they provide gossip entertaining enough to be tagged as “Hot and Juicy, Funny, or True,” by inviting others to join Gossip Report, or providing additional information upon logging into the site. \textit{Id.} Finally, users who attend “Gossip Parties” are eligible to win “free drinks, free GossipReport.com merchandise, and a chance to win cool prizes!” \textit{Id.}

\(^{198}\) \textit{Id.}

\(^{199}\) \textit{Compare Hy Cite}, 418 F. Supp. 2d at 1149 (finding that the inducement of compensation for posts may possibly lead to liability), \textit{with} Gossip Report FAQ, \textit{supra} note 4 (inducing users to encourage others to join and post with prizes, cash, and other compensation).

\(^{200}\) \textit{See supra} Part II.A (discussion of the CDA and the immunities it grants).

\(^{201}\) \textit{See supra} Part III.B.2.

\(^{202}\) \textit{See supra} Part III.B.2 (an examination of when interactive computer service providers’ conduct exposes them to liability although normally they would be immune under the CDA).
vided the infringing content may be irrelevant.203

IV. THE RIGHT OF PUBLICITY: SHOULD NON-CELEBRITY GOSSIP SITE OPERATORS CARE?

To understand the applicability of the right of publicity to the immunity provision of the CDA, an understanding of the right is required. First, the genesis of the right is explained, and then, an examination of the interpretation and adoption of the right follows.

A. Right of Publicity: A Historical Perspective

The right of publicity stems from the right to privacy,204 originating specifically from Warren and Brandeis’s argument for every person’s inherent right “to be let alone.”205 Since 1950, various courts and commentators have molded and shaped the right of publicity.206 Today, the right of publicity is recognized as “the inherent right of every human being to control the commercial use of his or her identity.”207

Over a century ago, in response to an increasingly invasive press and aggressive advertising techniques, Brandeis and Warren attempted to define the scope and breadth of one’s right to privacy.208 Brandeis and Warren specifically focused on one’s right “to be let alone,” believing that human beings have an inherent right to privacy.209 However, the right “to be let alone” did not directly

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204 Haelan Labs., Inc. v. Topps Chewing Gum, Inc., 202 F.2d 866, 868 (2d Cir. 1953). 
[In addition to and independent of that right of privacy . . ., a man has a right in the publicity value of his photograph, i.e., the right to grant the exclusive privilege of publishing his picture, and that such a grant may validly be made “in gross,” i.e., without an accompanying transfer of a business or of anything else. . . . This right might be called a “right of publicity.”] Id.; Thomas Phillip Boggess V, Cause of Action for an Infringement on the Right of Publicity, in 31 Causes of Action 121, § 2 (2d ed. 2006).
205 Warren & Brandeis, supra note 1, at 195 (“Recent inventions and business methods call attention to the next step which must be taken for the protection of the person, and for securing to the individual what Judge Cooley calls the right ‘to be let alone’. ”).
206 See Zacchini v. Scripps-Howard Broad. Co., 433 U.S. 562, 578–79 (1977) (holding the First and Fourteenth Amendments are not a bar to recovery for suits based on the right of publicity); Boggess, supra note 204, § 2 (explaining that Professor Nimmer created the idea that the right of publicity should really be categorized under the umbrella of unfair competition rather than privacy and Professor Prosser’s tort theory of the right of publicity was included in the Restatement (Second) of Torts).
208 Warren & Brandeis, supra note 1, at 195 (“Instantaneous photographs and newspaper enterprise have invaded the sacred precincts of private and domestic life . . . .”).
209 Id.
address the issue of how celebrities—or those who put themselves in the public sphere—could prevent the unauthorized commercial use of their images. Consequently, courts often reached inconsistent holdings based on similar fact patterns. In 1953, Judge Frank “coined the term ‘right of publicity’ to start a break away from thinking of all [the celebrity] cases under the terms and theory of the right to privacy.” This new “right of publicity” concept initially recognized a pecuniary value in the use of an individual’s image. Moreover, Judge Frank specifically noted the different nature of claims brought by a celebrity, as compared to claims brought by an ordinary individual, reasoning that celebrities must suffer more than just “bruised feelings” to be entitled to damages:

For it is common knowledge that many prominent persons (especially actors and ball-players), far from having their feelings bruised through public exposure of their likenesses, would feel sorely deprived if they no longer received money for authorizing advertisements, popularizing their countenances, displayed in newspapers, magazines, busses, trains and subways. This right of publicity would usually yield them no money unless it could be made the subject of an exclusive grant which barred any other advertiser from using their pictures.

The right of publicity developed slowly and inconsistently “[l]ike a statue emerging from a formless block of stone.” In 1977, the Supreme Court first addressed the right of publicity in Zacchini v. Scripps-Howard Broadcasting Co. In Zacchini, the defendant (“Scripps”) used Zacchini’s image in a news broadcast, as opposed to a commercial advertisement.

Zacchini was hired to perform a human cannonball routine at a county
During a performance, Zacchini asked a Scripps reporter to not record the spectacle. The reporter initially granted Zacchini's request, but returned the next day and filmed his performance. That evening, nearly the entire act was broadcast on the eleven o'clock news for public viewing. Zacchini argued that the dissemination of his "entire act" violated his right of publicity and as a result, Scripps was liable for damages. Scripps argued that it was immune from such claims under the First and Fourteenth Amendments.

The Supreme Court ultimately held that the rebroadcast of the entire human cannonball routine violated Zacchini's right of publicity and the First and Fourteenth Amendments did not protect Scripps from litigation in this instance. The majority emphasized that "neither the public nor [Scripps] will be deprived of the benefit of [Zacchini's] performance as long as his commercial stake in his act is appropriately recognized." This suggests the potential violation of the right of publicity cannot be a broadcast of the "entire act" without compensation. Importantly, however, the Court distinguished Scripps' broadcast of the "entire act" from a report containing only the "newsworthy" information regarding Zacchini's act. Thus, the Court in Zacchini not only recognized the state-law created right to privacy, but it also carved out the "newsworthy" exception to the right to privacy.
As demonstrated by Zacchini, the right of publicity can conflict with First Amendment protections. Based on these protections, courts continue to uphold the "newsworthy exception," allowing the news media to use an individual’s name and likeness where that same use in the commercial context would be prohibited.228

While courts were defining the scope and breadth of the right of publicity and distinguishing it from the right to privacy, scholars and other commentators similarly differentiated this new right from its origins in the right to privacy.229 Specifically, scholars have sought to justify the existence of the right of publicity on different grounds from the right to privacy.230 Some argue that the "human identity" is itself an inherent property right of all individuals.231 In the context of anonymous non-celebrity gossip Web sites, the individual’s property right is essentially eradicated when an anonymous third party can usurp an individual’s identity; display it online anonymously in a negative, untrue, context; and leave the individual without legal recourse against those who operate the site.232

As one commentator puts it, “[i]f the overall picture of an individual’s character is made up of the messages conveyed by her associational decisions, then unauthorized use of her identity interferes with her autonomy because the third party takes at least partial control of the meaning associated with her.”233

Non-celebrity gossip Web sites are exactly the type of unauthorized exploi-
tations that serve to distort others' perceptions of an individual through no fault of that individual. Although an anonymous photograph of an individual may be a true representation of that individual, the third party, hiding behind his or her anonymity, often posts the photograph in a misleading and negative context that serves to embarrass or humiliate the photographed.234

Still others believe that the right of publicity is justified by economic principles, noting the inherent inefficiency of someone using statements made about or by a celebrity—even if true—for personal gain or commercial profit without authorization.235

These three justifications for the right of publicity are similar to those of several other legal rights; in particular, the right not to have one's trademark infringed, the right not to have one's copyright violated, and the right not to be defamed are similar.236 While these areas are distinct and do not directly apply to the right of publicity,237 these areas establish that the legal concept behind a right to publicity is valid and accepted.

B. Modern Acceptance of Publicity As a Right

The right of publicity is a state law doctrine; therefore, its acceptance and application vary among the twenty-four jurisdictions that recognize it.238 Although the general purpose of the doctrine—to protect one's image from being commercially exploited without consent—remains constant, the specific elements of the prima facie case differ slightly among jurisdictions.239 Perhaps in

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234 See, e.g., Club Thrust, supra note 25.
235 Dogan & Lemley, supra note 229, at 1184 ("[U]nless we centralize control over valuable resources such as fame, they will suffer from overuse and ultimately lose all their value.")
236 See Zacchini v. Scripps-Howard Broad. Co., 433 U.S. 562, 573 (1977). [T]he State's interest in permitting a "right of publicity" is in protecting the proprietary interest of the individual in his act in part to encourage such entertainment. . . . [T]he State's interest is closely analogous to the goals of patent and copyright law, focusing on the right of the individual to reap the reward of his endeavors and having little to do with protecting feelings or reputation.
237 See McCarthy, supra note 207, § 3:8 (explaining the right of publicity depends on a third party being able to "identify" the plaintiff; while the test for trademark infringement hinges on a "likelihood of confusion" by the prospective customer or audience; and a successful defamation claim requires that plaintiff to prove that the defendant's allegedly false statement were "of and concerning" the plaintiff), 17 U.S.C. § 102(a)–(b) (2006) (establishing that copyright law only serves to protect "original works of authorship fixed in any tangible medium of expression" and specifically excludes ideas, concepts, methods of operation, and other intangibles). See Restatement (Third) of Unfair Competition §§ 46-49 (1995).
238 See McCarthy, supra note 207, § 1:3; Boggess, supra note 204, § 5.
239 Boggess, supra note 204, § 5. For example, Colorado recognizes the tort of invasion
reaction to the patchwork of definitions and standards across the states, the recent trend in the state and federal courts has been to follow the model prima facie elements outlined in the Third Restatement of Unfair Competition ("Restatement"). 240 The Restatement outlines the elements of the prima facie case, which require the plaintiff to establish

1. **Validity:** Plaintiff owns an enforceable right in the identity or persona of a human being; and

2. **Infringement.**

   (A) Defendant, without permission, has used some aspect of identity or persona in such a way that plaintiff is identifiable from defendant’s use; and

   (B) Defendant’s use is likely to cause damage to the commercial value of that persona. 241

Although the elements of the prima facie standard for the right of publicity seem fairly straightforward, courts have varied in their interpretation and treatment of them. 242

1. **Validity: Plaintiff Has an Enforceable Right in the Identity or Persona of a Human Being**

   Only twenty-four states recognize the right of publicity, and not all of them grant that right to everyone. 243 Courts generally recognize that a celebrity has the right to control the commercial exploitation of his or her identity. 244 How-
ever, in the case of a non-celebrity, courts are split; they disagree as to whether the persona or identity of a non-celebrity has any commercial value. The majority view is that an individual's celebrity status goes only to the issue of damages, while the minority holds that non-celebrities do not have an enforceable right of publicity. The prima facie case would thus be different depending on the jurisdiction.

In a majority jurisdiction, the court recognizes that all people have an enforceable right of publicity and that its purpose is to protect "the relatively unknown to the world famous" from commercial exploitation. Because the celebrity plaintiffs have the opportunity to recover for both commercial damage to their reputation and for hurt feelings, the majority view extends this principle to all people equally: "noncelebrities, foreign celebrities, and celebrities who refuse to trade on their name ought equally to be able to prevent confusing or diluting uses of their names and likenesses." The majority view recognizes that even the identity of a virtually unknown individual can have at least some nominal commercial value, which is proven by the defendant's commercial exploitation of the individual's identity or persona.

On the other hand, the minority view is that non-celebrities do not have an enforceable right of publicity. The logic behind this view is that "[b]ecause the right of publicity rests on the idea of damage to property of demonstrated economic worth, it does not extend to the misappropriation of a person's name or likeness when that person has not previously exploited these attributes in some commercial manner." Therefore, under the minority view, a non-celebrity plaintiff does not have an enforceable right because there is no commercial loss associated with non-celebrities; they are not entitled to recover for merely hurt feelings under a claim for a violation of their rights of publicity.

246 See, e.g., Fanelle v. Lojack Corp., 2000 WL 1801270, at *11 (E.D. Pa. 2000) ("Inherent in the act of a defendant using a person's name, identity, or persona in a commercially advantageous manner is the presumption that the identity has commercial value. . . . [T]he court is] convinced that the right of publicity resides in every person, not just famous and infamous individuals."); cf. Pesina v. Midway Mfg. Co., 948 F. Supp. 40, 42 (N.D. Ill. 1996) ("The plaintiff claiming the infringement of this right must show that, prior to the defendant's use, the plaintiff's name, likeness, or persona had commercial value.").
248 Dogan & Lemley, supra note 229, at 1211.
250 MCCARTHY, supra note 207, § 4:15; accord RESTATEMENT (THIRD) OF UNFAIR COM-
The minority jurisdictions believe that a non-celebrity plaintiff's recovery is best obtained through either a claim for the invasion of privacy or unjust enrichment.\textsuperscript{253}

\textbf{2. Infringement on an Individual's Right of Publicity}

Assuming a jurisdiction recognizes the ability of a non-celebrity to recover on a right of publicity claim, the plaintiff must demonstrate infringement upon the right. To do so, the plaintiff must establish that he or she is identifiable from the use by the defendant and that the defendant's use of the image is likely to cause damage to the plaintiff.

\textit{a. Plaintiff Is Identifiable from Defendant's Unauthorized Use of His or Her Image}

After an individual establishes an enforceable right of publicity, the plaintiff must then prove that the defendant (1) without consent (2) used a characteristic of his or her identity in a manner from which (3) plaintiff was identifiable.\textsuperscript{254} Generally, a plaintiff can demonstrate identifiability through the entirety of the defendant's use, pointing to any and all aspects of the plaintiff's identity that the defendant employed.\textsuperscript{255} Whether the aspects of an individual's identity actually "identify" the plaintiff is determined by their association with the plaintiff and may vary depending on the facts and circumstances of the case.\textsuperscript{256}

First, the plaintiff must establish that the defendant used his or her identity without consent.\textsuperscript{257} On the whole, whether the plaintiff consented to the defendant's use of his or her image is a clear-cut issue and easily determined by the

\textsuperscript{253} \textsc{McCarthy, supra} note 207, \S\S\ 4:15, 4:16 n.12.

\textsuperscript{254} \textsc{McCarthy, supra} note 207, \S 3:2; see \textsc{Restatement (Third) of Unfair Competition \S 46 cmt. b.; accord} \textsc{Prima v. Darden Rest., Inc.}, 78 F. Supp. 2d 337, 349 (D.N.J. 2000).

\textsuperscript{255} \textit{See, e.g.}, \textsc{Ali v. Playgirl, Inc.} 447 F. Supp. 723 (S.D.N.Y. 1978) (holding that a combination of the likeness used, the context of the likeness, and the caption for the likeness sufficiently identified the plaintiff); \textsc{Henley v. Dillard Dep't Stores}, 46 F. Supp. 2d 587, 591–95 (N.D. Tex. 1999) (finding a play on words using the plaintiff's name sufficiently identified the plaintiff); \textsc{Hirsch v. S.C. Johnson & Son, Inc.}, 280 N.W.2d 129, 137 (Wis. 1979) (finding a nickname identified the plaintiff); \textsc{Negri v. Schering Corp.}, 333 F. Supp. 101, 104–05 (S.D.N.Y. 1971) (holding a forty-year-old photograph still identified the plaintiff).

\textsuperscript{256} \textsc{Restatement (Third) of Unfair Competition \S 46 cmt. d} (stating aspects of a person's identity may identify them "only if they are so closely and uniquely associated with the identity of a particular individual that their use enables the defendant to appropriate the commercial value of the person’s identity.")

\textsuperscript{257} \textit{Id.} \S 46; \textsc{Boggess, supra} note 204, \S 12.
trier of fact.258

Second, after establishing that the defendant did not have permission to use the plaintiff’s identity in a commercial manner without consent, the plaintiff must prove that some aspect of his or her identity or persona259 was used.260 Courts generally accept the use of any particular aspect of a person’s persona as long as the unique characteristics “are so closely and uniquely associated with the identity of a particular individual that [the defendant’s] use enables the defendant to appropriate the commercial value of the person’s identity.”261

The most common and obvious infringement on the right of publicity involves the use of an individual’s distinguishable name, photograph, or other likeness.262 Often, shrewd defendants will use very subtle aspects that link to the plaintiff’s identity in order to avoid liability.263 However, although each instance taken individually would not be sufficient to infringe on the plaintiff’s right of publicity, several understated characteristics taken in combination may be sufficient to identify the plaintiff and infringe on his or her right of publicity.264 This flexibility in the courts’ approach allows the plaintiff to draw from

258 Boggess, supra note 204, §12. The issue of consent can become more complicated when there has been a previous working relationship between the defendant and the plaintiff in the form of a license or release form. In those situations, issues of scope of the release of license and timing become pivotal. Id. The resolution of those two issues often determines whether the plaintiff had actually consented to the defendant’s use. See id.; cf. Haelan Labs., Inc. v. Topps Chewing Gum, Inc., 202 F.2d 866, 867–68 (2d Cir. 1953) (holding that the defendant’s liability partially turned on whether the plaintiff’s licensing contracts expired).
259 MCCARTHY, supra note 207, § 3:2; RESTATEMENT (THIRD) OF UNFAIR COMPETITION §§ 46-47.
260 MCCARTHY, supra note 207, § 3:2; RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 46 cmt. d.
261 Id.
262 See Doe v. Friendfinder Network, Inc., 540 F. Supp. 2d 288, 292, 304 (D.N.H. 2008) (finding that the defendant Web site operator may have violated the plaintiff’s right of publicity when her image was used in advertising without her consent); see also Ali v. Playgirl, Inc. 447 F. Supp. 723 (S.D.N.Y. 1978) (finding that a portrait similar to Muhammad Ali could be identified as Ali); Beverly v. Choices Women’s Med. Ctr., Inc., 587 N.E.2d 275, 278 (N.Y. 1991) (finding that the a calendar containing customer satisfaction testimonials and distributed to potential clients was for advertising purposes and the unauthorized use of the plaintiff’s image within it constituted a violation of her right of publicity); Cohen v. Herbal Concepts, Inc., 472 N.E.2d 307 (N.Y. 1984) (stating the plaintiff must be recognizable in the advertisement for a valid claim for infringement of an individual’s right of publicity); Henley v. Dillard Dep’t Stores, 46 F. Supp. 2d 587, 594–95 (N.D. Tex. 1999) (concluding the use of a musician’s name in an advertisement without his consent could violate his right of publicity).
263 See, e.g., Ali, 447 F. Supp. at 726–27 (finding that the plaintiff’s right of publicity was violated when the defendant, through a combination of the likeness used, the context of the likeness, and the caption for the likeness, plaintiff’s persona was identifiable).
264 Id.
the entirety of the defendant’s use in order to make the claim.\textsuperscript{265} Yet, the lack of clear precedent in this area creates an additional burden for the plaintiff to overcome.\textsuperscript{266} Further, in every case, whether an aspect of a persona is properly attributable to an individual hinges on identifiability.\textsuperscript{267}

Because the right of publicity involves the wrongful appropriation of another’s identity for commercial use, the third element of the prima facie case requires that the use of the identity must identify the plaintiff.\textsuperscript{268} Although case law has not created a clear definition of what constitutes identifiability,\textsuperscript{269} it is clear that the use must be more than an incidental or coincidental similarity.\textsuperscript{270} The issue then becomes how many of those who were exposed to the publicity can identify the plaintiff from the defendant’s use.

No specific method exists to determine the requisite level of recognition necessary for the plaintiff to be identified, and the determination is often based on the facts of each individual case.\textsuperscript{271} For celebrities, this requisite level of recognition can be established through a poll or survey of those exposed to the defendant’s use of the plaintiff’s identity.\textsuperscript{272} By contrast, in the case of non-celebrities, courts seem to require more than identifiability by the plaintiff and family members.\textsuperscript{273} Once the plaintiff establishes the defendant’s use identifies

\begin{footnotesize}
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  \item[265] See id. at 736–28.
  \item[266] See Groucho Marx Productions, Inc. v. Day & Night Co., 689 F.2d 317 (2d Cir. 1982) (finding that the use of plaintiff’s movie characters without consent in a commercial manner is insufficient to violate the plaintiff’s right of publicity); Burck v. Mars, Inc., 571 F. Supp. 2d 446, 452–53 (S.D.N.Y. 2008) (finding candy company’s creation and commercial use of cartoon characters dressed in the plaintiff’s “signature costume” did not constitute a “portrait or picture” because “[m]erely evoking certain aspects of another’s character or role does not violate” an individual’s right of publicity).
  \item[267] \textsc{Re}state\textsuperscript{ment} (third) of Unfair Competition § 46 cmt. d (1995).
  \item[268] Id.; \textsc{McCarthy}, supra note 207, § 3:2.
  \item[269] See Henley v. Dillard Dep’t Stores, 46 F. Supp. 2d 587, 594–95 (N.D. Tex. 1999) (explaining that “there are many ways a plaintiff can be identified in a defendant’s use,” and the plaintiff’s identifiability “will probably not be a disputable issue in the majority of meritorious Right of Publicity cases.”).
  \item[270] E.g., Hooker v. Columbia Pictures Indus., Inc., 551 F. Supp. 1060, 1063 (N.D. Ill. 1982) (finding the plaintiff not identified by the similarity in name between the plaintiff, a famous wood sculptor, and the defendant’s creation of the same name, a television character in a fictional “police drama”).
  \item[271] Cf. Boggess, supra note 204, §6 (providing several cases that determined whether the plaintiff was identifiable through several different methods).
  \item[272] E.g., Henley, 46 F. Supp. 2d at 595 (explaining that the plaintiff used survey results where respondents to the survey were asked, if based on the advertisement at issues, they believed the plaintiff endorsed the product); Pesina v. Midway Mfg. Co., 948 F. Supp. 40, 42 (N.D. Ill. 1996) (stating the defendant determined identifiability by surveying video game users and asking whether the plaintiff could be identified as the model for a character in the video game).
  \item[273] See, e.g., Brauer v. Globe Newspaper Co., 217 N.E.2d 736 (Mass. 1966) (holding plaintiff was not legally identifiable where the only people able to identify plaintiff were those familiar with the actual taking of the photograph); \textsc{McCarthy}, supra note 207, § 3:20
\end{itemize}
\end{footnotesize}
the plaintiff, the number of people who can identify the plaintiff affects the degree and type of remedy to which he or she is entitled.\textsuperscript{274} If identifiability is established, the plaintiff must show damage was suffered as a result of the use.

\textbf{b. Defendant's Commercial Use of Plaintiff's Image Is Likely to Cause Damage to Plaintiff}

In order to infringe on the plaintiff’s right of publicity, the defendant must use the plaintiff’s persona for commercial or trade purposes in a manner that would likely cause damage to its commercial value.\textsuperscript{275} In deciding whether a defendant’s use of the plaintiff’s identity is commercial, courts must balance the right of publicity against the broader Right of Free Speech granted by the First Amendment.\textsuperscript{276}

The classic illustration of the use of an individual’s identity for commercial or trade purposes is the use of the individual’s likeness to advertise the defendant’s good or service.\textsuperscript{277} However, “the use of a person's identity in news reporting, commentary, entertainment, works of fiction or nonfiction” is not considered a commercial use.\textsuperscript{278} To determine whether a defendant’s use is truly commercial and therefore limited by constitutional balancing between free speech and property rights, courts generally look to the informational content of the use and balance it against the content’s commercial attraction.\textsuperscript{279} The underlying motive of the publisher is a consideration; courts can look to

\textsuperscript{274} See McCARTHY, supra note 207, § 3:20.
\textsuperscript{275} RESTATEMENT (THIRD) OF UNFAIR COMPETITION §§ 46, 49 (1995).
\textsuperscript{276} See Boggess, supra note 204, §§ 22–24.
\textsuperscript{277} RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 47 & cmts. a–b; see, e.g., Ali v. Playgirl, Inc. 447 F. Supp. 723, 726–27 (S.D.N.Y. 1978) (stating unauthorized use of an individual’s picture could be considered a commercial use unless the image was used in connection with the news); Doe v. Friendfinder Network, Inc., 540 F. Supp. 2d 288, 299 (D.N.H. 2008) (finding the use of an online profile identifying the plaintiff for advertisements and “teasers” as a commercial or trade purpose sufficient enough to overcome the burden necessary to survive a motion to dismiss); Henley v. Dillard Dep’t Stores, 46 F. Supp. 2d 587, 596–97 (N.D. Tex. 1999) (discussing the difference between incidental use and commercial use).
\textsuperscript{278} RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 47.
\textsuperscript{279} See McCARTHY, supra note 207, § 3:46; Dogan & Lemley, supra note 229, at 1217–20; see also RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 47 & cmts. b–c.
whether the publisher used the persona “for the value associated with it.”

That an item is sold commercially also weighs in this consideration, but it is not dispositive. Otherwise, newspapers, magazines, and books would fall outside the scope of the informative and entertaining speech that the Constitution protects.

A recognized “newsworthy” exception serves as a First Amendment protection; it includes both “descriptions of actual events” and “articles concerning political happenings, social trends, or any subject of public interest.” This includes factual information regarding public officials and other public figures. Though broadly defined, the newsworthy exception is easily distinguishable from a use in advertising or trade purposes. An individual’s likeness is used “for advertising purposes” if it appears in a publication which, taken in its entirety, was distributed for use in, or as part of, an advertisement or solicitation for patronage of a particular product or service. The image or likeness is used for trade purposes when the use does “not really pertain[] to matters of public interest,” including uses “afflicted with substantial falsification.” Essentially, if the image does not relate to the article or if the “article is an advertisement in disguise,” including cases where the “plaintiff’s photograph, when juxtaposed with an article, could reasonably have been viewed as falsifying or fictionalizing [the] plaintiff’s relation to the article,” then the use of an individual’s identity is for a commercial or trade purpose.

For example, if a publisher used a photograph of a public figure on the cover of the magazine that contained an article about the plaintiff, the use would generally be protected by the Constitution as newsworthy, noncommercial speech. However, if the same publisher used the public figure’s image with-
out consent solely for the purpose of increasing the sales of a magazine issue without newsworthy information about the public figure without consent, the defendant would have likely violated the public figure's right of publicity. The publisher's actions would be even more likely to violate an individual's right of publicity when the image is that of someone who is not a public figure. That is, because information about a person who is not a public figure, whether accurate or not, is not inherently newsworthy. Therefore, a publisher who uses images of non-celebrities without permission in a commercial context outside the protection of the newsworthy exception has likely violated the right of publicity of those individuals.

With the use of an individual's image established as the final piece of a prima facie claim, the full prima facie case may be summarized. First, the plaintiff must verify that he or she has legal grounds to file such a claim, including whether or not the jurisdiction recognizes the right. Next, the plaintiff must prove that the defendant, without permission, used aspects of his or her identity in such a manner that he or she is identifiable from the defendant's unauthorized use. Finally, the plaintiff has to demonstrate that the defendant's use was for commercial purposes and does not fall within the newsworthy exception or is otherwise protected. Once the plaintiff has established these elements, he or she can both obtain an injunction prohibiting further exploitation of the plaintiff's identity and recover monetarily from the defendant.

This right of publicity might provide some protection for non-celebrities

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289 See id. § 47 & cmts. b–c.
290 See Davis, 457 N.Y.S.2d at 313 (“[I]t has been recognized that certain publications are of public interest and, therefore, protected, even if not strictly concerned with news . . . . The question in such cases is whether the public interest aspect of the publication is merely incidental to its commercial purpose.”); Restatement (Third) of Unfair Competition § 47 cmt. c (“The use of a person’s identity primarily for the purpose of communicating information or expressing ideas is not generally actionable . . . . However, if the name or likeness is used solely to attract attention to a work that is not related to the identified person, the user may be subject to liability.”); Gertz v. Robert Welch, Inc. 418 U.S. 323, 344–45 (1974) (noting in the context of defamation that there is a distinction between public and private individuals, in that the former has subjected himself to the public’s scrutiny and society has an interest in knowing about his or her activities).
291 See infra Part V.B.1 (discussing whether a potential plaintiff may file a claim for violation of right of publicity).
292 See infra Part IV.B.1 (discussing how a plaintiff would prove the defendant used the plaintiff’s identity).
293 See infra Part IV.B.2.b (discussing whether the defendant’s use of plaintiff’s identity is actually commercial in nature).
294 Boggess, supra note 204, § 37. The standard remedy for infringement of one’s right of publicity is an injunction preventing the defendant from continuing to use the plaintiff’s identity in an unauthorized manner; but, where a plaintiff can prove a specific amount, monetary relief is available. See id.
who find themselves the subject of anonymous gossip online. The operators of non-gossip Web sites may be liable for a violation of non-celebrities' rights of publicity, even though the content is almost exclusively published by a third party. Whether an individual actually has a case depends on the amount of information about him or her provided on the Web site and the ability to establish that their identity is used for a commercial or trade purpose.

V. POTENTIAL LIABILITY OF NON-CELEBRITY GOSSIP WEB SITE OPERATORS FOR CLAIMS BASED ON A VIOLATION OF AN INDIVIDUAL'S RIGHT OF PUBLICITY

Unquestionably, the CDA relieves computer service providers from state tort liability arising from information provided by an outside information content provider, whereas their print, radio, and television counterparts would be liable. However, Congress did not want to encourage the use of the Internet as a tool for violating intellectual property laws. To that end, Congress included an explicit exception to the CDA's immunity: violations of intellectual property law.

Non-celebrity gossip Web site operators are fully aware of this exception to their otherwise robust immunity, and many warn their users not to violate federal intellectual property laws as well as provide procedures to remove infringing content. However, a growing number of courts have found that Web site operators that violate state-created intellectual property rights—including the right of publicity—receive no immunity under the CDA. Hence, Web site operators likely are liable for the content that infringes on an individual's right

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297 Id.
298 See, e.g., GossipReport.com, Terms and Conditions and Privacy Policy, http://www.gossipreport.com/terms.html (last visited Feb. 20, 2009); USAGoneDirty.com, Terms of Service, supra note 26. The legal sections, terms of service, and user agreements that Web site operators supply specifically prohibit infringement of copyright and trademark laws and also include a general catchall phrase prohibiting users from violating any other intellectual property rights. See, e.g., GossipReport.com, Terms and Conditions and Privacy Policy, supra; USAGoneDirty.com, Terms of Service, supra.
299 See Doe v. Friendfinder Network, Inc., 540 F. Supp. 2d 288, 299 (D.N.H. 2008) (disagreeing with the Ninth Circuit's interpretation that the intellectual property exception of the CDA applies to only federal intellectual property rights); Gucci Am., Inc. v. Hall & Assoc., 135 F. Supp. 2d 409, 413–14 (S.D.N.Y. 2001) (refusing to limit the CDA intellectual property exclusion to those situations and laws enacted at the time of the passage of the CDA in 1996). Contra Perfect 10, Inc. v. CCBill LLC, 488 F.3d 1102, 1118–19 (9th Cir. 2007) (defining "intellectual property" in the CDA as "federal intellectual property" because of the CDA's stated goal of removing constraints related to the multiple jurisdictions of state laws).
to publicity, even if the content was provided by a third party and even though the operator took no part in its creation or development. Various federal courts have held interactive computer service providers may be liable for third party violations of the plaintiff's right of publicity. These rulings potentially expose non-celebrity gossip site operators to liability from which they were previously insulated. The following section explores non-celebrity gossip Web site operators’ potential liability arising from a claim based on a violation of an individual’s right of publicity.

A. Establishing an Individual’s Identifiability on a Non-celebrity Gossip Web Site

Once the plaintiff has established that the defendant’s use was unauthorized, the plaintiff must then demonstrate that he or she is identifiable from the defendant’s use. Courts have accepted that individual aspects of a plaintiff’s image may establish identifiability so long as they are “closely and uniquely associated” with the plaintiff in light of the facts surrounding the claim. Initially, courts found an infringement of the plaintiff’s right of publicity in cases where the defendant used the plaintiff’s photograph, but as the right developed, courts have found even more tenuous connections can violate the right of publicity. These more tenuous connections include the use of the plaintiff’s name and biographical information or references to an individual’s per-


302 Boggess, supra note 204, § 35; see also RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 46 & cmt. d (1995); McCarthy, supra note 207, § 3:20.

303 RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 46 cmt. d; see Boggess, supra note 204, § 6.

304 See, e.g., Haelan Labs., Inc. v. Topps Chewing Gum, Inc., 202 F.2d 866, 869 (2d Cir. 1953) (finding that a right to publicity exists where the defendant used a photograph for a commercial purpose without consent).

305 See, e.g., Henley v. Dillard Dep’t Stores, 46 F. Supp. 2d 587, 590–91, 594–95 (N.D. Tex. 1999) (finding that there was no need to use the actual full name as long as the phrase used was sufficient to identify the plaintiff in light of the circumstances); Uhlaender v. Henrikson, 316 F. Supp. 1277, 1282–83 (D. Minn. 1970) (holding that the use of plaintiff’s name and statistical information in a commercial context even though the information was available to the public was enough to identify the plaintiff); Palmer v. Schonhorn Enter., Inc., 232 A.2d 458, 462 (N.J. Super. Ct. Ch. Div. 1967) (finding that the use of a name and biographical data can be sufficient to identify someone).
Because courts have not established a clear precedent defining how many and what specific type of aspects of the plaintiff's image are necessary for identifiability, the plaintiff's difficulty in overcoming this burden will vary depending on the Web site against which the plaintiff has filed suit.

For instance, the Dirty's use of photographs, coupled with an individual's university, and often accompanied by at least a partial name and other identifying details provide potential plaintiffs with significant evidence of identifiability. These aspects of the individual's image should be sufficient to "identify" this individual within the meaning of the right of publicity.

Comparatively, Gossip Report takes identifiability a step further. On GossipReport.com, users create profiles about others in order to gossip about them. Subsequently, other users can then search for a person by name or by category in order to read any gossip posted about them. The entire premise of making a profile for someone else on this site is to allow other users to identify and gossip about that person. The use of an individual's name, photograph, and other biographical information likely would allow users to identify an individual for the purposes of his right of publicity.

The final significant non-celebrity gossip Web site, College ACB, allows its users to post gossip to the site and classify the gossip by college campus, anonymously. Users of College ACB, cannot post photographs, so to bring a claim against its operators, possible plaintiffs would likely have to be identified by full name and other identifying information. Where an anonymous gossiper uses an individual's name in the title of the posting and includes references to that person's school, activity, and social circle, it is more likely that the individual can be identified.

The more aspects of the plaintiff’s life posted on the Web site, the more probable it is that the plaintiff will be identifiable from the posted content. Sites such as the Dirty and Gossip Report allow users to post photographs of others and include specific biographical information about them. When the

307 See The Dirty, supra note 21; supra Part IV.B.2.a.
308 See supra Part IV.B.2.a.
310 See id. (displaying a "search field"); GossipReport.com, FAQ, supra note 4.
312 See supra Part IV.B.2.a.
313 College ACB FAQ, supra note 4.
314 College ACB, supra note 2.
315 See supra Part IV.B.2.a (discussing the issue of identifiability).
316 See supra Part IV.B.2.a.
317 See The Dirty, supra note 21; GossipReport.com, supra note 21.
defendant uses the plaintiff’s photograph and specific biographic information—such as their name—the plaintiff will easily be able to establish his or her identifiability.\textsuperscript{318} Sites like College ACB, which do not include photographs of the person about whom the gossip is written, create a more difficult, but not impossible burden for potential plaintiffs.\textsuperscript{319} Establishing that the plaintiff was identifiable from the defendant’s use is only the first half of the plaintiff’s claim for infringing on his or her right to publicity. The plaintiff must then establish that the defendant used the plaintiff’s image for commercial purposes.\textsuperscript{320}

B. Does Using an Individual’s Likeness on a Non-celebrity Gossip Web Site Constitute a Commercial Use?

Although the plaintiff may be identifiable from the defendant’s use of his or her image and persona, a defendant only violates a plaintiff’s right of publicity when he or she uses the plaintiff’s image or persona in a commercial context.\textsuperscript{321} These sites rely on advertisements to generate revenue, and the number of users and visitors to a site drives advertisement sales, which in turn is reliant on the content of the site to draw new and return visitors.\textsuperscript{322} Based on this business model, an argument can be made that unauthorized use of one’s identity or persona on non-celebrity gossip sites constitutes a commercial use.

When deciding whether a defendant’s use constitutes a commercial or trade purpose, the underlying motive of the publisher is a consideration.\textsuperscript{323} Whether the publisher sought profit or an increase in sales or distribution of the publication weighs strongly on the analysis, but it is not dispositive.\textsuperscript{324} Many publications, like newspapers and magazines, though operated for profit, serve the public interest by spreading legitimate news stories and other nonfiction information of public interest.\textsuperscript{325}

Therefore, to distinguish a protected unauthorized use of an individual’s image from a prohibited commercial exploitation, courts consider whether the overall use of the image in the publication actually serves as an advertise-
Courts make this determination based on whether there is a “lack of a reasonable connection between the use [of the image] and a matter of public interest, or on a finding that the use contained substantial fictionalization or falsification.” If no connection exists or if the publication contains substantial inaccuracies, the use constitutes a commercial purpose.

Turning to the three previously mentioned non-celebrity gossip Web sites, the use of others’ identities in order to gain increased profits likely constitutes a commercial use. To begin, despite that some site operators claim some nobler purpose in operating these Web sites, the fact remains that all of them receive money through advertisements, either directly on their Web site or indirectly through it. The Web site operators depend on third parties to post sensational information in hopes of generating more traffic for their Web sites, creating a greater incentive for advertisers to promote their products or services on the sites. Furthermore, the increased traffic allows the operators to charge more for advertisements and, thus, generate more revenue. True, the sites are not using people’s identities in advertisements for their own site, which takes this use outside the traditional examples of a commercial purpose.

327 Davis, 457 N.Y.S.2d at 314.
328 See id.
329 See Gossip Report, WWGD?, http://www.gossipreport.com/wwgd.html (last visited Feb. 20, 2009) (“Gossipreport.com is a better way to do what everybody does. Gossip has been around for thousands of years; it’s how communities have shaped and policed their social behavior for centuries. In today’s online community Gossipreport.com serves the same purpose.”); College ACB Press Release, supra note 180 (“The College ACB . . . seeks to give students a place to vent, rant, and talk to college peers in an environment free from social constraints and about subjects that might otherwise be taboo.”). College ACB tries to separate itself from the former Juicy Campus by “consistently host[ing] a higher level of discourse—while still making room for occasional gossip,” rather than “foster[ing] superficial interactions, [which were] often derogatory and needlessly crude.” Id.
330 See College ACB, Advertise, supra note 322; The Dirty, Advertise, supra note 322.
331 Gossip Report, Terms and Conditions, supra note 298 (explaining that advertising on the site may be provided through third-party advertisers).
332 See CISCO SYSTEMS, INC., ADDRESSABLE ONLINE ADVERTISING: GENERATE NEW SERVICE PROVIDER REVENUE WHILE PROTECTING PRIVACY 2 (2009), available at http://www.cisco.com/en/US/solutions/collateral/ns341/ns523/solution_overview_c22-519980.pdf (explaining that currently online publishers who generate revenue through advertising are “most often” paid by an advertiser based on the “exposure of their message to a specific audience” and that traditionally “methodologies for improving ad placement have relied heavily on the tracking [of users’] web-browsing behavior”); WebsiteGear, Website Traffic & Revenue, Jan. 18, 2004, http://content.weBSITEgear.com/article/revenue_traffic.htm (discussing that operators of content-based Web sites are more likely to rely on traffic to generate revenue through advertising on their Web site and noting that, when advertising rates are “low,” even an operator of a content-based Web site will have more difficulty); see also A Juicy Shutdown, supra note 12 (noting the founder of Juicy Campus attributed the recent demise of his non-celebrity gossip Web site primarily to a lack of revenue from advertising).
less, an unauthorized use of a user’s identity to sell advertising space on a Web site also may constitute “some commercial purpose.” The operators’ unauthorized use of an individual’s identity or persona for a commercial purpose violates their rights to publicity when the plaintiff is identifiable from the use.

As noted above, the use of an individual’s identity or persona by a publisher in order to achieve some financial gain is merely a factor that courts consider when determining if the use was for a trade or commercial purpose. If the published work serves a legitimate public interest, it may qualify for protection as newsworthy information. The publisher will be immune to claims of violation of the right of publicity even if the publisher gains some profit or increased distribution as a result. However, if the use is tainted by falsifications, the publisher loses the protection. Alternatively, if the individual, whose identity the gossip site operators uses, is a public figure or if the “individual voluntarily injects himself or is drawn into a particular public controversy and thereby becomes a public figure for a limited range of issues,” information about him or her fits squarely within the newsworthiness exception to the right of publicity.

(finding that using the plaintiff’s image without consent to advertise the site may be a commercial use that violated the plaintiff’s right of publicity); Beverley v. Choices Women’s Med. Ctr., Inc., 587 N.E.2d 275, 278 (N.Y. 1991) (finding that a calendar containing customer satisfaction testimonials distributed to potential clients was for advertising purposes and the unauthorized use of the plaintiff’s image within it constituted a violation of her right of publicity).

See, e.g., Audi AG v. D’Amato, 469 F.3d 534, 536–41 (6th Cir. 2006) (finding that the defendant’s continued selling of advertisements on his Web site that contained unauthorized reproductions of the plaintiff’s trademark constituted a commercial use of the plaintiff’s trademark even though the defendant included a disclaimer that stated that the plaintiff was in no way associated with the defendant’s Web site).


See Davis, 475 N.Y.S.2d at 313.


Where a picture of an individual is published in a newspaper or magazine in connection with the presentation, without false or misleading material, of a matter of legitimate public interest to readers, and the picture bears a reasonable relationship to the presentation, the use of the picture in the publication is not actionable as a use for the purpose of advertising or trade within the prohibition of the statute unless the presentation is in effect an advertisement in disguise.


Palmer v. Schonhorn Enter., Inc., 232 A.2d 458, 460 (N.J. Super. Ct. Ch. Div. 1967) (“A public figure has been defined as a person who, by his accomplishments, fame or mode of living, or by adopting a profession or calling which gives the public a legitimate interest in his doings, his affairs and his character, has become a public personage.”); see also Douglass v. Hustler Mag., 769 F.2d 1128, 1139, 1141 (7th Cir. 1985) (finding that an actress was a public figure for rights of publicity purposes).

It is extremely difficult to argue that by attending a party, by cheating on your significant other, or by being well-known on campus, an individual, who otherwise would not be considered a public figure, is elevated to such a level due to a classmate, a jealous ex, or a total stranger deciding to gossip about that individual on the Internet. Such an involuntary forfeiture of the right to control one’s image and private information seems inconsistent with congressional intent in enacting the CDA. Additionally, the proliferation of potentially defamatory gossip neither serves the public interest nor enhances legitimate use of the Internet. Moreover, as noted above, if the individual can prove that information surrounding the use of his or her identity is false, the potential immunity arising under the newsworthy exception would not apply. Therefore, if a plaintiff can demonstrate that a defendant misappropriated his or her identity for use in a commercial manner and the plaintiff is identifiable from that use, the plaintiff has a valid claim for infringement of his or her right of publicity. To demonstrate that a gossip Web site is using an individual’s identity for a commercial purpose, the individual need only show that the Web site operator is gaining revenue through advertisements on the site and that the individual is not a public figure and the information itself does nothing to serve the public interest. Accordingly, any revenue-generating non-celebrity gossip Web site whose users’ gossip identifies an individual is exposing the Web site operator to claims for violating the individual’s right of publicity.

VI. CONCLUSION

Non-celebrity gossip Web site operators often claim that the CDA shields them from liability for lawsuits arising from their users’ content. Although

341 These examples can be easily found on any of the non-celebrity gossip sites; in the interest of not facilitating the spread of gossip, the specific comments will not be reproduced here. However, a cursory search of College ACB, the Dirty, or Gossip Report will uncover a large number of examples. See, e.g., College ACB, supra note 2; The Dirty, supra note 21; GossipReport.com, supra note 21.
343 See RESTATEMENT (THIRD) OF UNFAIR COMPETITION § 47.
344 See id. § 46.
345 See supra Part V.A; cf. Audi AG v. D’Amato, 469 F.3d 534, 539–41 (6th Cir. 2006) (finding that the defendant’s continued sales of advertisements on his Web site that contained unauthorized reproductions of the plaintiff’s identifiable trademark constituted a commercial use of the plaintiff’s trademark even though the defendant included a disclaimer that stated that the plaintiff was in no way associated with the defendant’s Web site).
346 See supra Part V.B.
347 See, e.g., The Dirty, Kochran Kardashian, supra note 26 (explaining the CDA pro-
the CDA does provide immunity in most cases, these Web site operators' actions are sometimes outside the expansive scope of CDA immunity. Moreover, some of the third party content published on these Web sites violates individuals' intellectual property rights, namely the right of publicity.

The CDA provides interactive computer service providers with extensive immunity from state tort claims based on third-party content. However, this immunity is not without its limits: the CDA does not shield service providers from claims based on intellectual property violations, including the right of publicity. Thus, when the published third party gossip identifies the subject of the gossip—either by name, photograph, other biographical information, or some combination thereof—and the gossip Web site generates revenue through advertising, this commercial use violates the individual's right of publicity, and CDA immunity does not apply.

349 Id. § 230(e)(2).